COMPARATIVE STATEMENT OF OFFICIAL REVENUE FORECASTS AND ACTUAL REVENUE FISCAL YEARS 2014/2015 THROUGH 2020/2021 (IN MILLIONS)

| Revenue | ACTUAL 2014/15 | ACTUAL 2015/16 | FORECAST 2016/17 13-Jan-17 | FORECAST 2017/18 13-Jan-17 | FORECAST 2018/19 13-Jan-17 | FORECAST 2019/20 13-Jan-17 | FORECAST 2020/21 13-Jan-17 |
|--|-------------------|-------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| | 22.0 | 27.6 | | 27.4 | 20.1 | 20.0 | 20.5 |
| Alcoholic Beverage Tax | 23.8 | 27.6 | 36.4 | 37.4 | 38.1 | 38.8 | 39.5 |
| Beer Tax | 33.7 | 35.9 | 41.7 | 41.5 | 41.3 | 41.1 | 40.9 |
| Corporate Franchise Tax | | | | | | | |
| Corporate Income Tax | 300.1 | 248.8 | 412.1 | 451.9 | 483.5 | 575 0 | (27.2 |
| Corporate Total | 606.4 | 622.2 | 632.5 | 635.8 | 483.3 645.1 | 575.0 654.4 | 637.3 663.6 |
| Gasoline and Special Fuels Tax Gift Tax | 0.0 | 0.0 | 032.3 | 033.8 | 045.1 | 034.4 | 003.0 |
| Hazardous Waste Tax | 3.7 | 0.0 3.1 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 |
| Individual Income Tax | 2886.1 | 2877.8 | 2,881.3 | 2,929.0 | 2.942.7 | 2,982.3 | 3,022.3 |
| Inheritance Tax | 2880.1 | 2877.8 | 2,001.3 | 2,929.0 | 2,942.7 | 2,982.5 | 5,022.5 |
| Natural Gas Franchise Tax | 0.0 | 0.0 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Public Utilities | 7.0 | 11.7 | 5.8 | 5.8 | 5.8 | 5.8 | 5.8 |
| Auto Rental Excise | 0.0 | 1.7 | 6.6 | 6.6 | 6.6 | 6.6 | 6.6 |
| Sales Tax | 2700.8 | 2937.6 | 3,741.2 | 3,798.2 | 2,815.3 | 2,791.0 | 2,823.9 |
| Severance Tax | 708.4 | 429.6 | 404.2 | 463.3 | 481.4 | 500.3 | 509.0 |
| Supervision&Inspection Fees | 7.9 | 429.0 | 8.0 | 405.5 | 8.0 | 8.0 | 8.0 |
| Tobacco Tax | 153.9 | 252.7 | 320.0 | 320.0 | 320.0 | 320.0 | 320.0 |
| Unknown Owners | 57.3 | 49.3 | 51.2 | 52.3 | 51.8 | 51.3 | 50.8 |
| Miscellaneous Receipts | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 |
| TOTAL REVENUE DEPT | 7,494.5 | 7,511.4 | 8,548.9 | 8,757.7 | 7,847.5 | 7,982.5 | 8,135.6 |
| | , | , | , | | , | , | |
| Royalties | 288.7 | 150.5 | 176.4 | 188.6 | 195.7 | 203.9 | 212.8 |
| Rentals | 10.5 | 3.6 | 3.5 | 3.8 | 3.9 | 4.1 | 4.3 |
| Bonuses | 7.0 | 1.9 | 1.8 | 1.9 | 2.0 | 2.0 | 2.1 |
| Royalty Interest | 0.6 | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| TOTAL MINERAL BOARD | 306.7 | 157.2 | 183.0 | 195.6 | 202.9 | 211.3 | 220.5 |
| Interest on Investments | 29.8 | 16.8 | 8.0 | 8.5 | 9.0 | 9.5 | 10.0 |
| Interest Earnings (TTF) | 0.3 | 0.7 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Various Agency Receipts INA | 324.9 | 248.5 | 207.8 | 212.1 | 218.2 | 218.1 | 218.0 |
| Agency SGR Over-collections | 27.1 | 30.1 | 54.7 | 54.7 | 54.7 | 54.7 | 54.7 |
| Bond Reimbursements | 22.9 | 25.2 | 26.6 | 26.6 | 26.6 | 26.6 | 26.6 |
| Education Support Fund | 41.7 | 44.3 | 41.2 | 46.3 | 48.8 | 51.2 | 53.7 |
| Lottery | 156.8 | 187.5 | 176.1 | 153.3 | 153.3 | 153.3 | 153.3 |
| Land Based Casino | 71.4 | 63.8 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 |
| Tobacco Settlement | 134.0 | 101.3 | 94.3 | 95.6 | 96.9 | 98.3 | 99.7 |
| Provider Fees | 131.6 | 130.8 | 141.8 | 148.0 | 151.0 | 154.0 | 157.0 |
| TOTAL TREASURY | 940.7 | 849.1 | 811.5 | 806.1 | 819.5 | 826.7 | 834.0 |
| Eucles Lissnes Tau | 454 1 | 520 7 | 952 4 | 964 6 | 020.2 | 051 6 | 952 (|
| Excise License Tax | 454.1 | 529.7 | 852.4 | 864.6 | 838.2 | 851.6 | 853.6 |
| Insurance Fees | 63.0 | 65.8 | 65.5 | 68.8 | 72.2 | 75.8 | 79.6 |
| TOTAL INSURANCE | 517.1 | 595.5 | 917.9 | 933.4 | 910.4 | 927.4 | 933.2 |
| Misc Public Safety/ABP | 13.5 | 16.7 | 17.4 | 18.8 | 19.4 | 19.4 | 19.7 |
| Certificate of Title | 24.3 | 82.8 | 27.1 | 29.2 | 30.1 | 30.1 | 30.6 |
| Motor Vehicle License | 116.9 | 122.2 | 127.7 | 137.7 | 141.7 | 141.9 | 144.0 |
| Motor Vehicle Sales | 396.2 | 410.8 | 517.3 | 511.3 | 438.2 | 432.0 | 436.2 |
| Riverboat Gaming | 410.1 | 415.4 | 411.3 | 418.1 | 420.6 | 423.3 | 426.1 |
| Racetrack Slots | 57.7 | 53.6 | 50.7 | 50.7 | 50.7 | 50.7 | 50.7 |
| Video Poker | 190.8 | 185.7 | 183.0 | 185.7 | 187.1 | 188.6 | 190.1 |
| TOTAL PUBLIC SAFETY | 1,209.5 | 1,287.3 | 1,334.6 | 1,351.5 | 1,287.7 | 1,286.0 | 1,297.3 |
| Total TAX, LICENSES & FEES | 10,468.4 | 10,400.4 | 11,795.8 | 12,044.3 | 11,068.0 | 11,234.0 | 11,420.6 |
| | , | , | , | ,. . | , | , - •• | , |

COMPARATIVE STATEMENT OF OFFICIAL REVENUE FORECASTS AND ACTUAL REVENUE FISCAL YEARS 2014/2015 THROUGH 2020/2021 (IN MILLIONS)

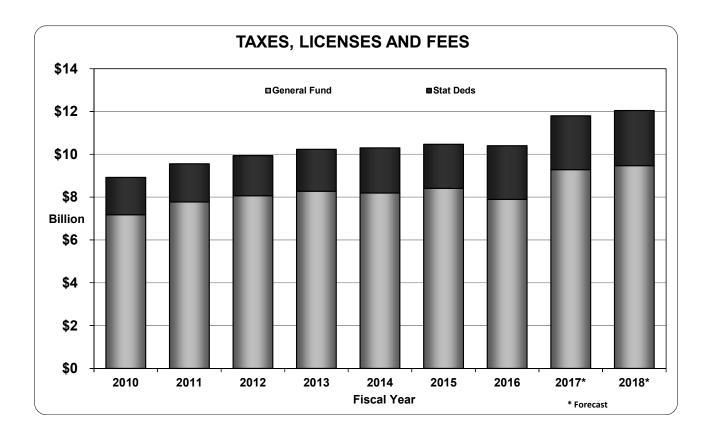
| Dedications | ACTUAL 2014/15 | ACTUAL 2015/16 | FORECAST 2016/17 | FORECAST 2017/18 | FORECAST 2018/19 | FORECAST 2019/20 | FORECAST 2020/21 |
|---|-------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | 2014/15 | 2013/10 | 13-Jan-17 | 13-Jan-17 | 13-Jan-17 | 13-Jan-17 | 13-Jan-17 |
| Trans Trust/fuels | 485.1 | 497.8 | 506.0 | 508.6 | 516.1 | 523.5 | 530.9 |
| Trans Trust/motor vehicle lic | 49.7 | 50.7 | 53.7 | 57.9 | 59.6 | 59.7 | 60.6 |
| Trans Trust/sales jet fuel | 29.8 | 29.8 | 29.8 | 29.8 | 29.8 | 29.8 | 29.8 |
| Trans Trust/interest & fees | 30.0 | 27.8 | 28.1 | 28.1 | 28.1 | 28.1 | 28.1 |
| TIME/fuels | 121.3 | 124.4 | 126.5 | 127.2 | 129.0 | 130.9 | 132.7 |
| H F #2/motor vehicle license | 11.8 | 13.1 | 13.3 | 14.4 | 14.8 | 14.8 | 15.0 |
| State Highway Improvement Fund | 53.8 | 58.4 | 59.9 | 64.6 | 66.5 | 66.5 | 67.5 |
| Parishes/severance | 43.9 | 38.7 | 36.4 | 41.7 | 43.3 | 45.0 | 45.8 |
| Forest Productivity | 2.5 | 2.2 | 2.2 | 2.2 | 2.2 | 2.2 | 2.2 |
| Parishes/royalties | 34.0 | 15.1 | 17.6 | 18.9 | 19.6 | 20.4 | 21.3 |
| DNR/AG Support Fund | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 |
| Wetlands Conservation&Rst | 23.6 | 15.5 | 15.6 | 16.9 | 17.3 | 17.8 | 25.0 |
| Mineral Revenue Audit & Set. | - | | | | | | |
| Education Support Fund | 41.7 | 44.3 | 41.2 | 46.3 | 48.8 | 51.2 | 53.7 |
| Workforce Develop Fd/sales | 12.5 | 12.9 | 16.4 | 16.6 | 12.5 | 12.4 | 12.5 |
| Tourism Promotion Dist/sal | 23.2 | 24.5 | 31.1 | 31.5 | 23.8 | 23.6 | 23.8 |
| Telecommunications Fund for the Deaf | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| 2% Fire Insurance/excise lic | 21.6 | 22.0 | 22.1 | 20.3 | 19.9 | 19.8 | 19.9 |
| Fire Marshall/excise license | 16.1 | 16.2 | 16.6 | 15.2 | 14.9 | 14.8 | 14.9 |
| LSU Fireman Training /excise | 3.2 | 3.2 | 3.3 | 3.0 | 3.0 | 2.9 | 3.0 |
| Retirement Systems/insurance | 63.0 | 65.8 | 65.5 | 68.8 | 72.2 | 75.8 | 79.6 |
| ELT MATF Medicaid Managed Care | 51.3 | 113.4 | 428.7 | 477.1 | 457.4 | 472.7 | 472.7 |
| State Police Salary Fund | 15.6 | 15.6 | 15.6 | 15.6 | 15.6 | 15.6 | 15.6 |
| Video Poker | 58.8 | 59.1 | 57.0 | 57.9 | 58.3 | 58.8 | 59.2 |
| Racetrack Slots | 32.7 | 32.7 | 30.9 | 30.9 | 30.9 | 30.9 | 30.9 |
| Lottery | 156.3 | 187.0 | 175.6 | 152.8 | 152.8 | 152.8 | 152.8 |
| SELF Fund | 155.4 | 150.7 | 146.0 | 149.3 | 149.8 | 150.4 | 151.0 |
| Higher Education Initiatives Fund | - | 350.0 | - | - | - | - | - |
| Casino Support Fund | 3.6 | 1.8 | 1.8 | - | - | - | - |
| Riverboat Gaming | 64.3 | 65.3 | 64.5 | 65.6 | 66.0 | 66.4 | 66.8 |
| Compulsive & Problem Gaming | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| Budget Stabilization Fund | - | - | 25.0 | 25.0 | 25.0 | 25.0 | 25.0 |
| Revenue Stabilization Fund | - | - | - | - | - | - | 37.3 |
| Haz Waste Site | 3.7 | 3.1 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 |
| Supervision&Inspection Fees | 7.9 | 8.2 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 |
| Inspection Gasoline Fee | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 | 4.6 |
| Louisiana & Tobacco Funds | 148.7 | 111.1 | 104.8 | 106.1 | 107.4 | 108.8 | 110.2 |
| Tobacco Tax Health Care Fund | 44.8 | 30.1 | 32.3 | 32.3 | 32.3 | 32.3 | 32.3 |
| Tobacco Tax Medicaid Match Fund | - | 122.7 | 131.9 | 131.9 | 131.9 | 131.9 | 131.9 |
| Rapid Response Fund/Economic Dev | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| Rapid Response Fund/Workforce | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| Unclaimed Property Leverage | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 |
| Capitol Tech | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| LDR Fraud / Lottery Reserves / Debt Recovery | 63.1 | 5.0 | 5.0 | 5.0 | - | - | - |
| Provider Fees | 131.6 | 130.8 | 141.8 | 148.0 | 151.0 | 154.0 | 157.0 |
| NOW Waiver Fund Total Dedications | 2,059.2 | 2,503.7 | 2,511.7 | 2,574.7 | 2,565.2 | 2,604.4 | 2,674.7 |
| | , | , | | | 2,303.2 | 2,004.4 | |
| GENERAL FUND REVENUE | 8,409.2 | 7,896.8 | 9,284.1 | 9,469.6 | 8,502.8 | 8,629.6 | 8,746.0 |
| Fund Balance Transfer GENERAL FUND REVENUE (including Fund | - | | - | - | - | - | |
| Balance Transfer) | 8,409.2 | 7,896.8 | 9,284.1 | 9,469.6 | 8,502.8 | 8,629.6 | 8,746.0 |

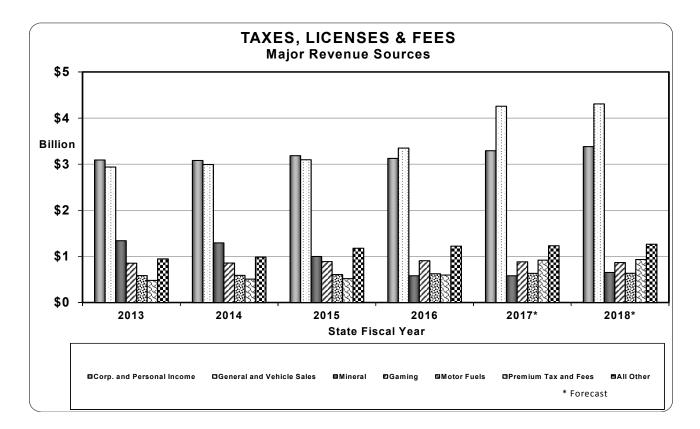
ECONOMIC OUTLOOK

LOUISIANA ECONOMIC FORECAST SUMMARY BY FISCAL YEAR ENDING JUNE 30

| | EX 2012 | EX 2012 | EV 2014 | EV 2015 | EV 2016 | EV 2017* | EV 2010* |
|---|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|
| | <u>FY 2012</u> | <u>FY 2013</u> | <u>FY 2014</u> | <u>FY 2015</u> | <u>FY 2016</u> | <u>FY 2017*</u> | <u>FY 2018*</u> |
| Macroeconomic Assumptions | 4 502 0 | 4 (10.2 | 1 (20.0 | 1.((1.2 | 1 (77.0 | 4 (01 4 | 1 702 0 |
| Population (Thousand) | 4,593.0 | 4,618.2 | 4,639.8 | 4,661.3 | 4,677.9 | 4,691.4 | 4,703.9 |
| % Change | 0.6% | 0.5% | 0.5% | 0.5% | 0.4% | 0.3% | 0.3% |
| Louisiana Non-Agricultural Employment (Thousand) | 1,916.3 | 1,938.5 | 1,967.3 | 1,994.8 | 1,982.0 | 1,978.1 | 1,997.6 |
| <i>Change</i> | 1,910.3 | 1,938.3 | 1,907.3 | 1,994.0 | -0.6% | -0.2% | 1,997.0 |
| National Non-Agricultural Employment (Million) | 133.1 | 135.2 | 1.5% | 1.4% | -0.0% | -0.2% 145.4 | 1.0% |
| | | | | | | | |
| % Change | 1.6% | 1.6% | 1.7% | 2.1% | 1.9% | 1.6% | 1.4% |
| Louisiana Wages and Salaries (\$ Billion) | 87.6 | 90.2 | 93.1 | 96.8 | 96.8 | 98.7 | 103.4 |
| % Change | 2.7% | 3.0% | 3.2% | 4.0% | 0.0% | 1.9% | 4.9% |
| National Wages and Salaries (\$ Billion) | 6,763.3 | 7,025.8 | 7,280.2 | 7,662.5 | 8,018.2 | 8,393.7 | 8,904.7 |
| % Change | 3.6% | 3.9% | 3.6% | 5.3% | 4.6% | 4.7% | 6.1% |
| Inflation (Personal Consumption Deflator - Year 2009 = 100) | 105.2 | 106.9 | 108.4 | 109.3 | 110.0 | 111.9 | 114.9 |
| % Change | 2.4% | 1.5% | 1.4% | 0.9% | 0.7% | 1.7% | 2.7% |
| 70 Chunge | 2.470 | 1.570 | 1.4/0 | 0.970 | 0.770 | 1.770 | 2.770 |
| Annual Change in U.S. Real Gross Domestic Product | 2.0% | 1.5% | 2.1% | 2.9% | 1.7% | 2.2% | 2.8% |
| Mineral-Related Assumptions | | | | | | | |
| Severance Crude Oil Price (\$/barrel) | 109.30 | 105.05 | 103.40 | 76.22 | 44.42 | 48.13 | 51.41 |
| % Change | 27.5% | -3.9% | -1.6% | -26.3% | -41.7% | 8.4% | 6.8% |
| Oil Production (Million Barrels) | 70.8 | 71.9 | 70.6 | 66.9 | 59.9 | 56.0 | 53.6 |
| % Change | 3.6% | 1.6% | -1.9% | -5.2% | -10.4% | -6.6% | -4.2% |
| - | | | | | | | |
| Henry Hub Natural Gas Price (\$/MCF) | 3.28 | 3.48 | 4.24 | 3.33 | 2.15 | 3.08 | 3.22 |
| % Change | -24.0% | 6.1% | 21.8% | -21.5% | -35.4% | 43.3% | 4.5% |
| Natural Gas Severance Rate (¢/MCF) | 16.4 | 14.8 | 11.8 | 16.3 | 15.8 | 9.8 | 11.7 |
| Natural Gas Production (Million MCF) | 3,047.6 | 2,714.4 | 2,072.8 | 1,832.5 | 1,751.8 | 1,654.6 | 1,566.6 |
| % Change | 17.3% | -10.9% | -23.6% | -11.6% | -4.4% | -5.5% | -5.3% |
| | | | | | | | |

* Forecast





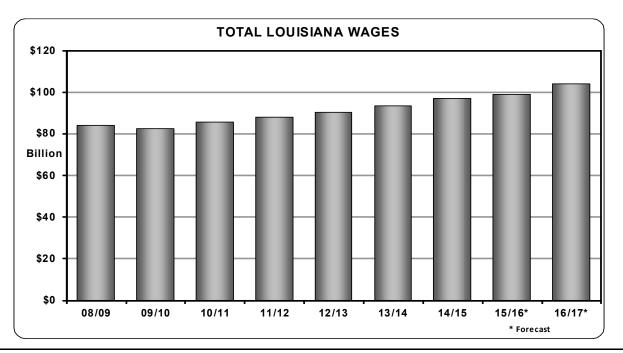
Louisiana Employment and Wages

Over the last fiscal years since the Great Recession of 2008-2009 up to FY2014-2015, Louisiana non-farm employment had been steadily rising, in tune with national economic activity. However, this steady increase hit a bump in FY2015-2016, when the fall in the oil price per barrel had a profound effect on the Louisiana labor market. From FY2014-2015 to FY2015-2016, Louisiana shed a total of about 13,000 jobs, most of them concentrated in the oil services industry. For FY2016-2017 it is projected that the labor market will still be in recession (albeit shedding fewer jobs than the fiscal year before), with a healthy recovery for FY2017-2018.

Louisiana nominal wages had been steadily increasing with the recovery after the Great Recession. In FY2014-2015 the increase hit 4%, a percentage not seen in the last ten years. However, as the job market entered in recession in FY2015-2016, and employment fell, nominal wages stopped increasing. For FY2016-2017 the projected increase is 1.9% and for FY2017-2018 a higher estimate is expected, 4.9%, in tune with a strong recovery expected in the job market.

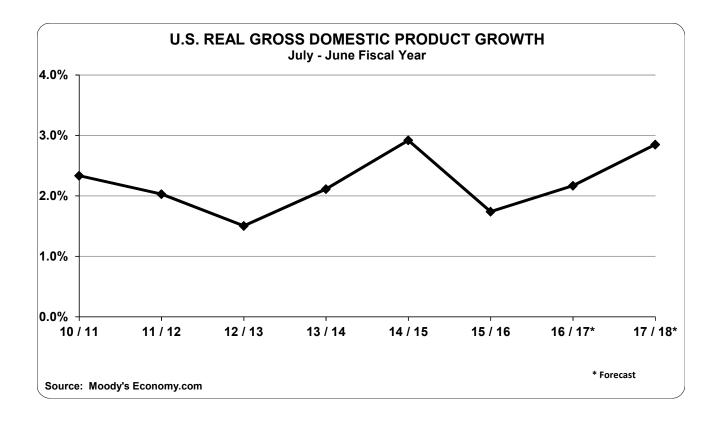
| Louisiana Employment (Thousands, SA) | FY 2013-14 | FY 2014-15 | FY 2015-16 | FY 2016-17 forecast | FY 2017-18 forecast |
|---|------------|------------|------------|------------------------|------------------------|
| Statewide Nonfarm Employment | 1,967 | 1,995 | 1,982 | 1,978 | 1,997 |
| Goods Producing | 336 | 341 | 327 | 318 | 320 |
| Natural Resources & Mining | 56 | 53 | 43 | 39 | 38 |
| Construction | 134 | 141 | 143 | 145 | 150 |
| Total Manufacturing | 146 | 147 | 140 | 134 | 132 |
| Service Providing | 1,632 | 1,654 | 1,655 | 1,653 | 1,676 |
| Trade, Transportation & Utilities | 386 | 393 | 393 | 392 | 395 |
| Information | 26 | 26 | 25 | 25 | 25 |
| Financial Activities | 93 | 93 | 90 | 91 | 90 |
| Professional & Business Services | 209 | 213 | 211 | 212 | 216 |
| Education & Health Services | 295 | 302 | 308 | 316 | 323 |
| Leisure & Hospitality | 217 | 223 | 229 | 227 | 229 |
| Other Services (except Public Administration) | 72 | 73 | 74 | 75 | 75 |
| Total Government | 333 | 328 | 326 | 323 | 323 |

Source: Moody's Economy.com.



U.S. Real Gross Domestic Product

The following is based upon the Moody's Economy.com data and forecast. After the Great Recession of 2008-2009, the U.S. economy expanded at a slow and steady pace. Contrary to past recoveries in other recessions, the GDP did not see high rates of growth; rather it maintained a steady pace of 2%. In FY2014-2015 growth was of 2.9%, but in FY2015-2016 it slowed to 1.7%. The projection of U.S. economic growth in FY2016-2017 is 2.2%, and for the following FY2017-2018, it is 2.8%.



Revenue Summary - Fiscal Year 2015-2016

Unfortunately, FY2015-2016 did not see an increase in tax collections as measured by Taxes, Licenses & Fees (TLF), compared to FY2014-2015. This broad measure tracked by the Revenue Estimating Conference (REC) saw a small decrease of -0.6%. In addition, Statutory Dedications had a large increase of 21.6% (compared to the previous fiscal year), which caused State General Fund collection to fall by 6.3%. The sharp increase in Statutory Dedications was largely driven by two factors: first, the Higher Education Initiatives Fund, which was created during the 2015 Regular Session and diverted \$350 million from State General Fund into this dedication; second, the Medicaid Managed Care dedication from the Premium Insurance Tax also saw a significant increase, due to changes in coverage.

| | FY 2015-2016 Actual (Million \$) | Annual Change (Million \$) | Annual Change (%) |
|--------------------------|--|----------------------------------|-------------------------|
| Taxes, Licenses and Fees | 10,400.4 | -68.0 | -0.6 |
| Statutory Dedications | 2,503.7 | 444.4 | 21.6 |
| State General Fund | 7,896.8 | -534.9 | -6.3 |

The following table displays the revenue sources that showed an increase of at least \$10 million over the prior fiscal year:

| | Annual | Annual |
|--|--------------|--------|
| | Change | Change |
| Revenue Source | (Million \$) | (%) |
| General Sales Tax | 236.8 | 8.8 |
| Tobacco Tax | 98.8 | 64.2 |
| Excise License Tax (Premium Insurance Tax) | 75.7 | 16.7 |
| Titles | 58.5 | 240.7 |
| Lottery Proceeds | 30.7 | 19.6 |
| Vehicle Sales Tax | 15.8 | 2.6 |
| Riverboat Casino Tax Collection | 14.6 | 3.7 |

Annual Revenue Increases Greater than \$10 Million

The General Sales Tax saw an increase in its collection because the Legislature passed and the Governor signed an increase in the tax rate and an expansion of the tax base affected by this levy (2016 First Extraordinary Session). These increases started to be in effect by April 1, 2016 so that it influenced the last few months of FY2015-2016. The Tobacco Tax collection increased because the tax on cigarette packs was increased. The Excise License Tax collection rose due to an expansion of the Medicaid coverage. Title Fee collection climbed because fees on certain vehicles were increased by \$50 each. Lottery Proceeds is the calendar year collection for 2015, which had good jackpots, and thus, encountered a high demand for tickets. The Vehicle Sales Tax collection increased because of the same reason as the General Sales Tax – a rate increase decided by the Legislature.

The following table ranks the revenue sources with the largest annual percentage declines and a \$10 million or more decrease during FY2015-2016:

| | Annual | Annual |
|--------------------------|--------------|--------|
| | Change | Change |
| Revenue Source | (Million \$) | (%) |
| Severance Tax | -278.8 | -39.4 |
| Royalties | -138.2 | -47.9 |
| Corporate Collections | -51.4 | -17.1 |
| Tobacco Settlement | -32.7 | -24.4 |
| Interest Earnings on SGF | -13.0 | -43.5 |

Annual Revenue Decreases Greater than \$10 Million

Mineral Revenue declined in the previous fiscal year, mostly due to decreases in production and the remarkable fall of the oil price since July 2014. Corporate Collections decreased largely because of the same reason – many oil and natural gas related companies saw a sharp decrease in their earnings. Interest Earnings on the State General Fund decreased because of the low interest environment.

Revenue Summary - Fiscal Year 2016 - 2017

The Revenue Estimating Conference (REC) met January 13, 2017 and adopted a forecast for FY2016-2017 that projected an amount for Taxes, Licenses & Fees (TLF) of \$11,795.8 million; this represents an increase of \$1,395.4 million compared to the actual TLF collection of fiscal year FY2015-2016. With this Official Forecast, the State General Fund (SGF) is projected to increase by \$1,387.3 million, compared to the actual SGF collection in FY2015-2016 (a 17.6% increase). The reason, in part, for this increase in the SGF is that, for FY2016-2017, Statutory Dedications are projected to stay fairly constant (compared to the previous fiscal year), so that several tax increases enacted in various Legislative sessions will be reflected as increases in the SGF.

| | FY 2016-2017 Forecast (Million \$) | Annual Change (Million \$) | Annual Change (%) |
|--------------------------|--|-------------------------------|----------------------|
| Taxes, Licenses and Fees | 11,795.8 | 1,395.4 | 13.4 |
| Statutory Dedications | 2511.7 | 8.1 | 0.3 |
| State General Fund | 9,284.1 | 1,387.3 | 17.6 |

The following table ranks the revenue sources with the largest expected percentage growth and a \$10 million or higher increase over the prior fiscal year:

| | Annual Change | Annual Change |
|--|---------------|---------------|
| Revenue Source | (Million \$) | (%) |
| General Sales Tax | 803.6 | 27.4 |
| Excise License Tax (Premium Insurance Tax) | 322.6 | 60.9 |
| Corporate Collections (Income & Franchise) | 163.3 | 65.7 |
| Vehicle Sales Tax | 106.5 | 25.9 |
| Tobacco Tax | 67.3 | 26.6 |
| Royalties | 25.9 | 17.2 |

Annual Revenue Increases Greater than \$10 Million

The bulk of the raises are due to increases in taxes and reductions in tax credits passed by the legislature during the First and Second Extraordinary Legislative Sessions of 2016. Such changes are mostly concentrated in the Sales Taxes (General and Vehicle) and the Excise License Tax. During the First Extraordinary Legislative Session of 2016 the legislature passed and the Governor signed an increase of one percentage point of the General and Vehicles Sales Taxes (raising it from 4 to 5%), and, concurrently, expanding the base of the General Sales Tax (these provisions expire at the end of FY2017-2018). In that same Legislative Session, the Tobacco Tax on cigarette packs was raised by 22 cents per pack. The Excise License Tax was increased for Health Management Organizations during the Second Extraordinary Legislative Session of 2016 (in addition to increasing other fees charged to medical providers). The increase in Royalties reflects a projected increase in the oil price, given the low collection of this stream during the previous fiscal year.

The following table ranks the revenue sources with the largest projected annual percentage declines during Fiscal Year 2016-2017:

| | Annual Change | Annual Change |
|-------------------------------|----------------------|---------------|
| Revenue Source | (Million \$) | (%) |
| Certificate of Title proceeds | -55.7 | -67.3 |
| Severance Tax | -25.4 | -5.9 |
| Lottery Proceeds | -11.4 | -6.1 |

Annual Revenue Decreases Greater than \$10 Million

The Certificate of Title proceeds reduction reflects a change in the assignment of a portion of such proceeds as Fees and Self-generated Revenue and not State General Fund. Projected Severance Tax collection are lower, because of a high previous projection. Lottery Proceeds are the actual collections for Calendar Year 2016, and came out to be \$11 million lower than in CY2015.

Revenue Summary - Fiscal Year 2017 - 2018

The REC meeting on January 13, 2017 also revised the forecast for FY2017-2018. It projects an increase of 2% in the State General Fund for FY2017-2018 compared to the projection for FY2016-2017. This increase can be explained by a projected increase in general economic activity and a slow normalization of the job market.

| | FY 2017-2018 Forecast | Annual Change | Annual Change |
|--------------------------|-----------------------|---------------|---------------|
| | (Million \$) | (Million \$) | (%) |
| Taxes, Licenses and Fees | 12,044.3 | 248.5 | 2.1 |
| Statutory Dedications | 2,574.7 | 63.0 | 2.5 |
| State General Fund | 9,469.6 | 185.5 | 2.0 |

The following table shows revenue sources that are projected to increase by \$10 million or more during FY2017-2018:

Annual Revenue Increases Higher than \$10 Million

| | AnnualChange | Annual Change |
|-----------------------|--------------|---------------|
| Revenue Source | (Million \$) | (%) |
| Severance Tax | 59.1 | 14.6 |
| General Sales Tax | 57.0 | 1.5 |
| Individual Income Tax | 47.7 | 1.7 |
| Corporate Collections | 39.8 | 9.7 |
| Excise License Tax | 12.2 | 1.4 |
| Royalties | 12.2 | 6.9 |

The projected increases in these revenues are linked to the expectation of a slow rise in economic activity, despite the challenges faced in the overall tax collection; this is particularly true for the Individual Income Tax, Corporate Collections and the General Sales Tax. Mineral revenue (Severance and Royalties) are expected to increase because of a slow rise in oil prices.

The following table ranks the revenue sources with the largest projected annual percentage declines and a \$10 million or more estimated decrease during FY2017-2018:

Annual Revenue Decreases Greater or Equal to \$10 Million

| | AnnualChange | Annual Change |
|------------------|--------------|---------------|
| Revenue Source | (Million \$) | (%) |
| Lottery Proceeds | -22.8 | -12.9 |

Lottery Proceeds reflect a conservative outlook, in which no unusually big jackpots are expected, so that Lottery collections revert to a more ordinary level.