#### **Department of Revenue**



#### **Department Description**

The Department of Revenue is comprised of one (1) budget unit: Office of Revenue.

#### Department of Revenue Budget Summary

		Prior Year Actuals 7 2018-2019	I	Enacted FY 2019-2020	Existing Oper Budget as of 12/01/19	Continuation FY 2020-2021	ecommended FY 2020-2021	Total ecommended iver/(Under) EOB
Means of Financing:								
State General Fund (Direct)	\$	0	\$	0	\$ 0	\$ 0	\$ 0	\$ 0
State General Fund by:								
Total Interagency Transfers		526,287		305,000	305,000	285,000	285,000	(20,000)
Fees and Self-generated Revenues		95,899,651		107,041,014	107,511,604	115,078,426	111,893,887	4,382,283
Statutory Dedications		550,000		650,000	650,000	657,914	657,914	7,914
Interim Emergency Board		0		0	0	0	0	0
Federal Funds		0		0	0	0	0	0
Total Means of Financing	\$	96,975,938	\$	107,996,014	\$ 108,466,604	\$ 116,021,340	\$ 112,836,801	\$ 4,370,197
Expenditures & Request:								
Office of Revenue	\$	96,975,938	\$	107,996,014	\$ 108,466,604	\$ 116,021,340	\$ 112,836,801	\$ 4,370,197
Total Expenditures & Request	\$	96,975,938	\$	107,996,014	\$ 108,466,604	\$ 116,021,340	\$ 112,836,801	\$ 4,370,197
Authorized Full-Time Equiva	lents	:						
Classified		701		701	701	701	709	8
Unclassified		11		11	11	11	11	0
Total FTEs		712		712	712	712	720	8



#### 12-440 — Office of Revenue

#### Agency Description

The vision of the Louisiana Department of Revenue is to be a results-based, innovative, and focused organization that is capable of rapidly responding to the needs of its citizens/stakeholders. The mission is to fairly and efficiently collect state tax revenue to fund public services and regulate the sale of alcoholic beverages, tobacco, and charitable gaming within Louisiana. LDR wants to continuously improve and enhance its abilities in the areas of:

- Customer service;
- Operational efficiencies and accuracy; and,
- Voluntary compliance and enforcement.

The agency's core values are:

- Trust Maintain a mutual respect and shared confidence between managers and employees.
- Integrity Maintain an ethical standard of honesty and consistency.
- Professionalism Maintain a reputation of fairness, courtesy, and reliability.
- Responsiveness Focus on identifying and satisfying external and internal customer needs.
- Communication Encourage an ongoing creative exchange of ideas between employees and management.
- Unity Work together to accomplish our common goals.

The agency is currently broken down into three main groups that are managed by a specific appointing authority. Each group is thereafter separated into various divisions and some divisions are broken down into units which perform specific tasks and/or functions. Collectively, each unit, division and group performs the agency's core functions of: Collecting tax dollars owed the state of Louisiana; communicating pertinent information to all internal and external stakeholders and customers; processing all tax returns and other information sent to the agency in a timely manner; and educating all internal and external customers and stakeholders on the tax laws and policies of the state of Louisiana.

LDR has three programs: Tax Collection, Alcohol and Tobacco Control and Charitable Gaming.

For additional information, see:

Office of Revenue

Federation of Tax Administrators

Multi-State Tax Commission

#### Office of Revenue Budget Summary

		Prior Year Actuals 7 2018-2019	ŀ	Enacted FY 2019-2020	xisting Oper Budget s of 12/01/19	Continuation FY 2020-2021		Recommended FY 2020-2021		Total commended ver/(Under) EOB
Means of Financing:										
State General Fund (Direct)	\$	0	\$	0	\$ 0	\$	0	\$	0	\$ 0
State General Fund by:										
Total Interagency Transfers		526,287		305,000	305,000		285,000		285,000	(20,000)
Fees and Self-generated Revenues		95,899,651		107,041,014	107,511,604		115,078,426		111,893,887	4,382,283
Statutory Dedications		550,000		650,000	650,000		657,914		657,914	7,914
Interim Emergency Board		0		0	0		0		0	0
Federal Funds		0		0	0		0		0	0
Total Means of Financing	\$	96,975,938	\$	107,996,014	\$ 108,466,604	\$	116,021,340	\$	112,836,801	\$ 4,370,197
Expenditures & Request:										
Tax Collection	\$	89,281,362	\$	99,074,173	\$ 99,525,871	\$	106,598,971	\$	103,018,668	\$ 3,492,797
Alcohol and Tobacco Control		5,900,342		6,742,189	6,742,189		7,098,959		7,571,876	829,687
Office of Charitable Gaming		1,794,234		2,179,652	2,198,544		2,323,410		2,246,257	47,713
Total Expenditures & Request	\$	96,975,938	\$	107,996,014	\$ 108,466,604	\$	116,021,340	\$	112,836,801	\$ 4,370,197
Authorized Full-Time Equiva	lents:									
Classified		701		701	701		701		709	8
Unclassified		11		11	11		11		11	0
Total FTEs		712		712	712		712		720	8



#### 440\_1000 — Tax Collection

Program Authorization: Title 36, Chapter 10 of the La. Revised Statutes

#### **Program Description**

Program Initiatives: LDR wants to be a results-based, innovative, and focused organization that is capable of rapidly responding to the needs of its citizens/stakeholders. LDR exists to fairly and efficiently collect state tax revenues to fund public services and regulate the sale of alcoholic beverages, tobacco, and charitable gaming within Louisiana. LDR wants to continuously improve its abilities in the areas of Customer Service, Operational Efficiency & Accuracy, and Voluntary Compliance & Enforcement by achieving the group initiatives.

- Operational Efficiency and Accuracy means to utilize processes that will strategically streamline operations, lower operating costs and increase operating effectiveness.
- Voluntary Compliance and Enforcement means to utilize efficient processes and mechanisms that encourage and ensure voluntary compliance is easier and less complex. Meanwhile, these processes and mechanisms should also make involuntary compliance less necessary; but also ensure involuntary compliance is more productive and efficient. Target measures gauge the success of the agency's compliance and enforcements efforts.
- Program Goals:
- To improve the level of service provided to the citizens, businesses and stakeholders through improved operations in the customer service call center, decreased response time on incoming correspondence and improved refund processing times.
- Utilize processes that will strategically streamline operations and increase operating effectiveness by improving average return processing time and improving average remittance processing while increasing the percentage of funds deposited within 24 hours.
- Utilize efficient processes and mechanisms that encourage compliance and reduce complexity making involuntary compliance less necessary and in doing so become more productive and efficient.
- Louisiana's tax system is based on the concept of voluntary compliance, with the expectation that taxpayers will voluntarily pay the right amount of tax timely. The program engages in a wide range of activities that directly or indirectly promote voluntary compliance, stretching from activities that occur before the taxpayer begins to fill out his or her return to enforcement of the tax laws through criminal prosecution. The program comprises the following core activities:
- Tax Policy Management Tax policy activities focus on providing timely and accurate information for policy decision makers, clear guidance to taxpayers, employees, and the public regarding tax law and policy application, and coordinating interdivisional policy analysis and studies. Specific functions include preparing fiscal notes; analyzing and drafting legislation; drafting rules and coordinating the rule-making process; drafting other interpretative statements; and engaging in a number of stakeholder efforts to address emerging and/or sensitive policy issues.
- Revenue Collection & Distribution The collection of data and revenues is an essential function of the tax collection program and is an invaluable resource for revenue forecasting, policy considerations by the Governor and Legislature, and issuance of refunds, rebates and other tax incentives. Primary activities include taxpayer registration, tax return and remittance processing, taxpayer account maintenance, and accounting for and distributing state and local tax revenues.





- Taxpayer Assistance Voluntary compliance is promoted through taxpayer education, information and assistance. Primary activities include helping taxpayers understand their tax reporting and payment obligations via telephone and personal contact, responding to written inquiries, outreach opportunities, consultation visits, and processing of tax exemptions, certifications, permits, and clearances.
- Tax Compliance Tax Compliance activities support voluntary compliance by promoting an optimal level of accurate tax reporting and payment. Activities include examining, auditing, or investigating returns, refund and rebate claims, and reports. Staff conducts tax return examinations and reconciles internal and external information to identify non-filers and under reporters. Field staff, located throughout this state and the United States, conduct audits of businesses that have activity in Louisiana by working directly with taxpayers to identify and correct improper reporting.
- Tax Enforcement The Department is responsible for enforcing the tax laws for those who do not comply voluntarily. Primary activities include the collection of tax dollars owing on delinquent accounts, investigations to discourage tax fraud and evasion, and legal services to defend the state's interest through litigation of tax issues.
- Administration Internal administrative services support activities to effectively carryout agency operations and the strategic business plan. These services include the overall management of the agency through executive oversight, internal auditing, accounting and budgeting, payroll administration, facilities management, purchasing, human resources, organizational development, forms management, mail services and technology management.

For additional information, see:

#### LA Association of Tax Administrators

Southeastern Association of Tax Administrators

#### **Tax Collection Budget Summary**

	Prior Year Actuals FY 2018-2019		Existing Oper Enacted Budget FY 2019-2020 as of 12/01/19		Continuation FY 2020-2021			Recommended FY 2020-2021	Total Recommended Over/(Under) EOB		
Means of Financing:											
State General Fund (Direct)	\$ 0	\$	0	\$	0	\$	0	\$	0	\$	6 0
State General Fund by:											
Total Interagency Transfers	19,999		20,000		20,000		0		0		(20,000)
Fees and Self-generated Revenues	89,261,363		98,954,173		99,405,871		106,498,971		102,918,668		3,512,797
Statutory Dedications	0		100,000		100,000		100,000		100,000		0
Interim Emergency Board	0		0		0		0		0		0
Federal Funds	0		0		0		0		0		0
Total Means of Financing	\$ 89,281,362	\$	99,074,173	\$	99,525,871	\$	106,598,971	\$	103,018,668	\$	3,492,797
Expenditures & Request:											



#### **Tax Collection Budget Summary**

		rior Year Actuals 2018-2019	F	Enacted Y 2019-2020	xisting Oper Budget s of 12/01/19	Continuation Y 2020-2021	ecommended Y 2020-2021	Total commended /er/(Under) EOB
Personal Services	\$	54,911,443	\$	61,323,995	\$ 61,323,995	\$ 64,268,123	\$ 60,671,536	\$ (652,459)
Total Operating Expenses		3,170,054		7,030,476	7,030,476	7,010,476	7,010,476	(20,000)
Total Professional Services		402,990		1,500,000	1,505,600	1,500,000	1,500,000	(5,600)
Total Other Charges		30,752,507		28,955,392	29,401,490	33,717,027	33,733,311	4,331,821
TotalAcq&MajorRepairs		44,368		264,310	264,310	103,345	103,345	(160,965)
Total Unallotted		0		0	0	0	0	0
Total Expenditures & Request	\$	89,281,362	\$	99,074,173	\$ 99,525,871	\$ 106,598,971	\$ 103,018,668	\$ 3,492,797
Authorized Full-Time Equiva	lents:							
Classified		637		632	632	632	632	0
Unclassified		10		10	10	10	10	0
Total FTEs		647		642	642	642	642	0

#### **Source of Funding**

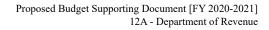
The sources of funding for this program are Self-generated Revenues and Statutory Dedication. The Fees and Self-generated Revenues are derived primarily from late payment/delinquent fees and negligence fees. Funding for the Louisiana Entertainment Development Fund is provided by the Motion Picture Production Tax Credit for administrative purposes.

#### **Tax Collection Statutory Dedications**

Fund	Prior Year Actuals FY 2018-2019		Enacted FY 2019-2020	Bu	ng Oper dget 2/01/19	Continuation Y 2020-2021	ecommended Y 2020-2021	Total ommended er/(Under) EOB
Louisiana Entertainment Development Fund	\$	0\$	5 100,000	\$	100,000	\$ 100,000	\$ 100,000	\$ 0

#### Major Changes from Existing Operating Budget

Genera	al Fund	Т	otal Amount	Table of Organization	Description
\$	0	\$	451,698	0	Mid-Year Adjustments (BA-7s):
\$	0	\$	99,525,871	642	Existing Oper Budget as of 12/01/19
					Statewide Major Financial Changes:
\$	0	\$	1,128,277	0	Market Rate Classified
\$	0	\$	43,443	0	Unclassified Pay Increase
\$	0	\$	283,956	0	Civil Service Training Series



#### Major Changes from Existing Operating Budget (Continued)

Genera	l Fund	1	otal Amount	Table of Organization	Description
\$	0	\$	181,470	0	Related Benefits Base Adjustment
\$	0	\$	(205,052)	0	Retirement Rate Adjustment
\$	0	\$	123,010	0	Group Insurance Rate Adjustment for Active Employees
\$	0	\$	142,200	0	Group Insurance Rate Adjustment for Retirees
\$	0	\$	(120,306)	0	Salary Base Adjustment
\$	0	\$	(2,227,797)	0	Attrition Adjustment
\$	0	\$	103,345	0	Acquisitions & Major Repairs
\$	0	\$	(264,310)	0	Non-Recurring Acquisitions & Major Repairs
\$	0	\$	(451,698)	0	Non-recurring Carryforwards
\$	0	\$	(44,145)	0	Risk Management
\$	0	\$	(31,349)	0	Legislative Auditor Fees
\$	0	\$	(17,235)	0	Rent in State-Owned Buildings
\$	0	\$	5,572	0	Capitol Park Security
\$	0	\$	(52,448)	0	Capitol Police
\$	0	\$	(1,397)	0	UPS Fees
\$	0	\$	18,993	0	Civil Service Fees
\$	0	\$	271,095	0	Office of Technology Services (OTS)
\$	0	\$	(2,709)	0	Administrative Law Judges
\$	0	\$	(11,454)	0	Office of State Procurement
					Non-Statewide Major Financial Changes:
\$	0	\$	4,641,336	0	Provides for the upgrade of the Data Center equipment that is near its end of life making the Department vulnerable to system outages and downtime and could potentially impact timely collections and deficiencies in customer service. The Department will be moving into the OTS lines of service for servers and storage.
\$	0	\$	(20,000)	0	Reduction of one time funding transferred from the Department of Transportation and Development for travel expenditures. This funding was originally from a grant from the Federal Highway Motor Fuel Project for the enhancement of compliance with the collection of highway use taxes.
\$	0	\$	103,018,668	642	Recommended FY 2020-2021
\$	0	\$	0	0	Less Supplementary Recommendation
\$	0	\$	103,018,668	642	Base Proposed Budget FY 2020-2021
\$	0	\$	103,018,668	642	Grand Total Recommended

#### **Professional Services**

Amount	Description
\$495,000	Legal consulation and tax law cases
\$347,600	Tax auditing services

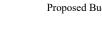


#### **Professional Services (Continued)**

Amount	Description
\$200,000	Consultants for Debt Recovery matter
\$105,000	Tax administration advisory services
\$175,000	Management & Human Resources
\$73,400	Implementation and Maintenance of electronic process for FIDM services
\$94,000	Advisory services for LDR's Tax Exemption Budget
\$10,000	Litigation
\$1,500,000	TOTAL PROFESSIONAL SERVICES

#### **Other Charges**

Amount	Description
	Other Charges:
\$718,043	Other charges positions to handle call center operations
\$718,043	SUB-TOTAL OTHER CHARGES
	Interagency Transfers:
\$263,496	Civil Service Fees
\$36,530	CPTP
\$1,000	Fingerprinting
\$150,000	Office of the Attorney General (Investigator Venture)
\$15,584	Department of Natural Resources (Office of Mineral Resources)
\$7,758	Dept. of Children and Family Services (Office of Children and Family Services)
\$1,655,000	State Printing
\$791,800	Office of Finance and Support (Building Maintenance)
\$238,798	LaSalle Building Security Overtime
\$608,091	Legislative Auditor Fees
\$45,305	Uniform Payroll System Fees
\$374,903	Rent in Benson Tower
\$1,806,768	Rent in State-owned Buildings
\$20,013,021	IT Consolidation with the Office of Technology Services
\$823,352	OTS Modernization
\$86,922	Procurement Consolidation/DOA
\$1,768,000	Office of Telecommunications Management (OTM) Fees
\$401,889	State Treasurer - Central Banking Services Fees
\$207,644	Capitol Park Security Fees
\$27,640	Office Security
\$445,475	Office of Risk Management (ORM)
\$20,000	Division of Administration - State Register Fees
\$2,983,500	Division of Administration - State Mail Operations
\$2,871	Division of Administration - Administrative Law Fees
\$3,000	Global Positioning System (GPS) Services
\$206,921	LA Board of Tax Appeals
\$30,000	DOA Supplies



#### **Other Charges (Continued)**

Amount	Description	
\$33,015,268	SUB-TOTAL INTERAGENCY TRANSFERS	
\$33,733,311	TOTAL OTHER CHARGES	

#### **Acquisitions and Major Repairs**

Amount	Description
\$103,345	Replacement of two vehicles and various office furniture and equipment.
\$103,345	TOTAL ACQUISITIONS AND MAJOR REPAIRS

#### **Performance Information**

1. (KEY) By June 30, 2022, provide efficient delivery of information and quality service options for taxpayers to comply with state tax laws by increasing the number of taxpayer correspondence responded to within 30 days to 95%, increase the percent of phone calls answered to 92%, and increasing the number of individual tax refunds and the business tax refunds issued within 90 days to 75%.

Louisiana: Vision 2022 Strategic Link: I.1, I.2, I.3

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The Department cannot identify and explain the link between this objective and the Department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the Department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the Department and has enacted the human resources policies that are helpful and beneficial wo women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

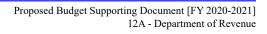


#### **Performance Indicators**

			Performance Ind	licator Values		
L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Percentage of taxpayer correspondence responded to by Collections and Business Tax Enforcement divisions within 30 days (LAPAS CODE - 23676)	90%	93%	90%	90%	90%	90%
K Percentage of Call Center phone calls answered (LAPAS CODE - 25177)	85%	89%	86%	86%	86%	86%
K Percentage of individual income tax refunds ready to be issued within 90 days of receipt of tax return (LAPAS CODE - 25178)	90%	98%	94%	94%	95%	95%
K Percentage of business tax refunds ready to be issued within 90 days of receipt of tax return (LAPAS CODE - 25179)	75%	83%	75%	75%	80%	80%

#### **Tax Collection General Performance Information**

		Perfo	ormance Indicator V	Values	
Performance Indicator Name	Prior Year Actual FY 2014-2015	Prior Year Actual FY 2015-2016	Prior Year Actual FY 2016-2017	Prior Year Actual FY 2017-2018	Prior Year Actual FY 2018-2019
Percentage of total revenue collected electronically for business taxes (LAPAS CODE - 3456)	94.00%	94.00%	95.00%	96.00%	96.00%
Percentage of total revenue collected electronically for individual taxes (LAPAS CODE - 14098)	26.0%	26.0%	25.0%	30.0%	31.0%
Percentage of individual tax returns filed electronically (LAPAS CODE - 21794)	89.71%	86.92%	84.42%	86.47%	87.06%
Percentage of business tax returns filed electronically (LAPAS CODE - 21795)	80.73%	70.10%	73.35%	71.48%	77.84%
Total net collections (LAPAS CODE - 21796)	\$ 7,770,478,323	\$ 7,383,570,396	\$ 8,632,236,479	\$ 9,106,936,196	\$ 9,458,330,279
Percentage change in total net collections (LAPAS CODE - 21797)	-0.15%	-4.98%	16.91%	5.50%	3.86%
Total number of tax returns filed (LAPAS CODE - 3457)	3,407,089	3,807,852	3,870,618	4,169,686	4,068,187
Total number of tax returns filed electronically (LAPAS CODE - 14049)	2,919,009	3,030,483	3,080,194	3,310,581	3,369,402
Percent of tax returns filed electronically (LAPAS CODE - 14048)	85.67%	79.59%	79.58%	79.40%	82.82%



			Perfo	rma	nce Indicator <b>V</b>	alue	S	
Performance Indicator Name		ior Year Actual 2014-2015	Prior Year Actual Y 2015-2016		Prior Year Actual Y 2016-2017		Prior Year Actual 7 2017-2018	Prior Year Actual Y 2018-2019
Total revenue collected that is deposited within 24 hours (in millions) (LAPAS CODE - 17511)	\$	8,549.00	\$ 8,568.00	\$	9,847.00	\$	10,399.00	\$ 11,393.00
Percent of collections under litigation recovered by legal services (LAPAS CODE - 25671)		38%	39%		16%		66%	27%
Number of litigation files closed (LAPAS CODE - 25672)		1,759	1,398		1,560		2,007	1,207
Cost to collect \$100 of revenue (LAPAS CODE - 23666)	\$	1.00	\$ 0.98	\$	0.78	\$	0.81	\$ 0.80
Total Field Audit collections (LAPAS CODE - 26324)	\$ 1	150,097,048	\$ 111,940,741	\$	55,315,968	\$	78,522,669	\$ 82,348,702

#### **Tax Collection General Performance Information (Continued)**

#### 2. (KEY) By June 30, 2022, utilize processes that will strategically streamline operations, lower operating costs and increase operating effectiveness by improving average return processing time to 4.0 days, improving average remittance processing time to 2.5 days, improving the percentage of funds deposited timely to 90%.

Louisiana: Vision 2022 Strategic Link: II.1, II.2, II.3

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the Department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the Department and has enacted the human resources policies that are helpful and beneficial wo women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

			Performance Inc	licator Values		
L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Average overall return processing time (in days) (LAPAS CODE - 25165)	5.0	2.6	4.0	4.0	4.0	4.0
K Average overall remittance processing time (in days) (LAPAS CODE - 25166)	2.50	3.14	1.75	1.75	1.75	1.75
K Percentage of funds deposited within 24 hours of receipt (LAPAS CODE - 3474)	90%	93%	94%	94%	94%	94%

#### **Performance Indicators**



# 3. (KEY) By June 30, 2022 utilize efficient processes and mechanisms that encourage compliance and reduce complexity making involuntary compliance less necessary by reducing the percent of "no change" tax audits to 15%, increase percentage of individual tax returns audited by 10%, increase the amount of intercepted fraudulent refunds to \$20 million, and increase the number of criminal investigations concluded each year to 1,400.

Louisiana: Vision 2022 Strategic Link: III.1, III.2, III.3, III.4

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the Department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the Department and has enacted the human resources policies that are helpful and beneficial wo women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

#### **Performance Indicators**

			Performance In	dicator Values		
L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Percent increase in the number of individual income tax returns audited (LAPAS CODE - 25998)	2%	5%	2%	2%	2%	2%
K Amount of intercepted fraudulent refunds (in millions) (LAPAS CODE - 25174)	\$ 12	\$ 5	\$ 13	\$ 13	\$ 8	\$ 8
K Number of concluded investigations (LAPAS CODE - 25999)	500.0	605.0	300.0	300.0	250.0	250.0

## 4. (KEY) Through the collections activity, by June 30, 2022, increase the collection of delinquent debt owed to the State of Louisiana, by increasing the utilization of authorized non-voluntary tools (not including tax offsets) used at least 26,000 times per year.

Louisiana: Vision 2022 Strategic Link: I.1

#### Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the Department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the Department and has enacted the human resources policies that are helpful and beneficial wo women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

				Performance Ind	licator Values		
L e v e P l	Performance Indicator Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
tim vol per off	erease in the number of nes authorized non- luntary tools are utilized r year (not including tax sets) (LAPAS CODE - 000)	Not Applicable	Not Applicable	12,000	12,000	18,000	18,000

#### **Performance Indicators**

## 5. (KEY) Through the collections activity, by June 30, 2022, increase yearly collection amounts on Office of Debt Recovery initiated efforts to \$4 million per year (not including tax offsets.

Louisiana: Vision 2022 Strategic Link: I.1

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the department and has enacted the human resources policies that are helpful and beneficial to women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

#### **Performance Indicators**

			Performance In	dicator Values		
L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Increase the amount collected through ODR initiated authorized collection tools to \$4 million per year (not including tax offsets) by 2022 (LAPAS CODE - 26001)	Not Applicable	Not Applicable	\$ 2,000,000	\$ 2,000,000	\$ 3,000,000	\$ 3,000,000



#### 440\_3000 — Alcohol and Tobacco Control

Program Authorization: R.S. 14:93.20; R.S. 15:578 (A)(1); Title 26 of the La. Revised Statutes; R.S. 36:451(B) and (C), 458(E), 459(F), and 921(C).

#### **Program Description**

The mission of the Office of Alcohol and Tobacco Control (ATC) is to regulate the alcoholic beverage and tobacco industries and to consistently enforce state regulations under Title 26. The agency is committed to reducing alcohol and tobacco consumption by under aged individuals and limiting their access to these products through a combination of effective education and aggressive enforcement efforts. Active coordination with other local, state and federal agencies, local law enforcement and universities is an essential part of our mission.

The goals of the Office of Alcohol and Tobacco Control are to provide consistent effective, efficient regulation and enforcement of the alcohol and tobacco industries to protect the citizens of Louisiana and the stakeholders in the industries, provide effective and efficient customer service to the permit holders, limit underage individual's access to alcohol and tobacco products and to reduce the sale and distribution of unsafe and illegal tobacco and vape products.

The Office of Alcohol and Tobacco Control is comprised of the Administrative and Certification Division and the Enforcement and Field Certification Division. The Administrative and Certification Division is responsible for licensing alcoholic beverage licensees, tobacco licensees, and responsible vendor providers, trainers, and servers. The Administrative Division issues approximately 30,000 alcohol and tobacco permits annually, as well as over 100,000 responsible vendor server permits statewide. The Enforcement Division is responsible for enforcing Title 26, the Beer and Liquor Law, and the Louisiana Administrative Code. Enforcement agents, in conjunction with local law enforcement personnel, conduct random inspections at locations where alcoholic beverages and tobacco products are sold. Agents also investigate current license holders' operations to ensure compliance with complex fair trade laws that govern the industries. The Division conducts over 20,000 inspections and compliance checks annually.

For additional information, see:

#### Office of Revenue

Alcohol and Tobacco Tax and Trade Bureau

#### Alcohol and Tobacco Control Budget Summary

	Prior Year Actuals Y 2018-2019	l	Enacted FY 2019-2020	Existing Oper Budget as of 12/01/19	Continuation FY 2020-2021	Recommended FY 2020-2021	Total Recommended Over/(Under) EOB
Means of Financing:							
State General Fund (Direct)	\$ 0	\$	0	\$ 0	\$ 0	\$ 0	\$ 0
State General Fund by:							
Total Interagency Transfers	506,288		285,000	285,000	285,000	285,000	0

#### Alcohol and Tobacco Control Budget Summary

		Prior Year Actuals 7 2018-2019	I	Enacted FY 2019-2020	xisting Oper Budget s of 12/01/19	Continuation FY 2020-2021	Recommended FY 2020-2021	Total Recommended Over/(Under) EOB
Fees and Self-generated Revenues		4,844,054		5,907,189	5,907,189	6,256,045	6,728,962	821,773
Statutory Dedications		550,000		550,000	550,000	557,914	557,914	7,914
Interim Emergency Board		0		0	0	0	0	0
Federal Funds		0		0	0	0	0	0
Total Means of Financing	\$	5,900,342	\$	6,742,189	\$ 6,742,189	\$ 7,098,959	\$ 7,571,876	\$ 829,687
Expenditures & Request:								
Personal Services	\$	4,571,771	\$	5,058,832	\$ 5,058,832	\$ 5,285,208	\$ 5,758,125	\$ 699,293
Total Operating Expenses		453,590		504,426	544,426	544,426	544,426	0
Total Professional Services		19,763		350,458	350,458	350,458	350,458	0
Total Other Charges		566,941		600,853	560,853	561,887	561,887	1,034
Total Acq & Major Repairs		288,277		227,620	227,620	356,980	356,980	129,360
Total Unallotted		0		0	0	0	0	0
Total Expenditures & Request	\$	5,900,342	\$	6,742,189	\$ 6,742,189	\$ 7,098,959	\$ 7,571,876	\$ 829,687
Authorized Full-Time Equiva	lents:							
Classified		44		49	49	49	57	8
Unclassified		1		1	1	1	1	0
Total FTEs		45		50	50	50	58	8

#### Source of Funding

This program is funded with Interagency Transfers, Fees and Self-generated Revenues, and a Statutory Dedication. (Per R.S. 39:36B.(8), see table below for listing of expenditures out of each Statutory Dedicated Fund). The Interagency Transfers are from the Department of Health and Hospitals for enforcement of the Prevention of Youth Access to Tobacco and the Department of Public Safety for the enforcement of state and federal laws prohibiting the sale of alcoholic beverages to underage consumers. The Fees and Self-Generated Revenues are generated through fees assessed to the industry through the required purchase of various licenses, permits, and fines for violations. The Statutory Dedication the Tobacco Regulation Enforcement Fund (R.S. 47:841). Funding for the Tobacco Regulation Enforcement Fund is provided by a portion of the tax charged to consumers for the purchase of cigarettes.

#### **Alcohol and Tobacco Control Statutory Dedications**

Fund	A	ior Year Actuals 2018-2019	Enacted 2019-2020	isting Oper Budget of 12/01/19	Continuation Y 2020-2021	ecommended Y 2020-2021	Total commended /er/(Under) EOB
Tobacco Regulation Enforcement Fund	\$	550,000	\$ 550,000	\$ 550,000	\$ 557,914	\$ 557,914	\$ 7,914



#### Major Changes from Existing Operating Budget

Com	eral Fund	n	Fotal Amount	Table of	Description
		\$	otal Amount	Organization	Description
\$	0	2	0	0	Mid-Year Adjustments (BA-7s):
¢	0	¢	(742 190	50	
\$	0	\$	6,742,189	50	Existing Oper Budget as of 12/01/19
					Statewide Major Financial Changes:
\$	0	\$	91,069	0	Market Rate Classified
\$	0	\$	6,772	0	
ֆ Տ	0	ۍ \$	7,997	0	Civil Service Training Series
\$	0	\$	68,918		-
ֆ Տ	0	ծ Տ	· · ·	0	Related Benefits Base Adjustment
			31,984 10,068	0	Retirement Rate Adjustment
\$	0	\$	<i>,</i>	0	Group Insurance Rate Adjustment for Active Employees
\$	0	\$	6,562	0	Group Insurance Rate Adjustment for Retirees
\$	0	\$	(89,288)	0	Salary Base Adjustment
\$	0	\$	(93,570)	0	Attrition Adjustment
\$	0	\$	356,980	0	Acquisitions & Major Repairs
\$	0	\$	(227,620)	0	Non-Recurring Acquisitions & Major Repairs
\$	0	\$	(14,914)	0	Risk Management
\$	0	\$	15,948	0	Office of Technology Services (OTS)
					Non-Statewide Major Financial Changes:
\$	0	\$	658,781	8	Provides for additional staff to process the influx of hemp-derived Cannabidiol (CBD) applications. Act 164 of the 2019 Regular Legislative Session authorizes the sale of hemp-derived CBD products with a Tetrahydrocannabinol (THC) concentration of less than 0.3 percent. The law prohibits the processing or sale of hemp for inhalation and the sale of any alcoholic beverage containing CBD.
\$	0	\$	7,571,876	58	Recommended FY 2020-2021
\$	0	\$	0	0	Less Supplementary Recommendation
\$	0	\$	7,571,876	58	Base Proposed Budget FY 2020-2021
\$	0	\$	7,571,876	58	Grand Total Recommended

#### **Professional Services**

Amount	Description
\$348,658	To provide ongoing legal services to the Office of Alcohol and Tobacco Control.
\$1,800	Provide veterinary care, boarding services for ATC canine
\$350,458	TOTAL PROFESSIONAL SERVICES



#### **Other Charges**

Amount	Description
	Other Charges:
\$253,000	Travel in state/investigator expenses
\$253,000	SUB-TOTAL OTHER CHARGES
	Interagency Transfers:
\$41,935	Office of Telecommunications Management (OTM) Fees
\$7,514	Division of Administration - State Printing Fees
\$150,500	Risk Management (ORM)
\$108,938	Office of Technology Services
\$308,887	SUB-TOTAL INTERAGENCY TRANSFERS
\$561,887	TOTAL OTHER CHARGES

#### **Acquisitions and Major Repairs**

Amount	Description
\$356,980	Replacement of 7 vehicles, vehicle enhancements, bulletproof vests, equipment, ammunition, training equipment, office equipment, surveillance equipment, badges with cases, scanners, and uniforms.
\$356,980	TOTAL ACQUISITIONS AND MAJOR REPAIRS

#### **Performance Information**

## 1. (KEY) By June 30, 2022, through the Certification and Licensing activity, decrease the average time to receive alcohol and tobacco permits to 7 days.

Louisiana: Vision 2022 Strategic Link: II.1, II.2, II.3, II.4

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: Not Applicable

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable



#### **Performance Indicators**

L e v e l	Performance Indicator Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Ind Performance Standard as Initially Appropriated FY 2019-2020	licator Values Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021			
1	Average time for applicants to receive alcohol and tobacco permits (in days) (LAPAS CODE - 6848)	7	2	7	7	6	6			
	LAPAS #6848 was reported prior to FY 2012 - 2013 to include both alcohol and tobacco permits. In FY 2013 - 2014, the indicator was split into two separate indicators, one for tobacco and one for alcohol. In FY2016 - 2017, the yearend standard for alcohol permits was 10 days and the									

performance was 2 days. The yearend standard for tobacco permits was 5 days and the performance was 3 days.

2. (KEY) By June 30, 2022, through the Enforcement and Regulation activity, provide the State of Louisiana with an effective regulatory system for the alcoholic beverage and tobacco industries, to increase the number of compliance checks to 9,500 and the total number of full inspections to 14,400 in order to reduce sale of alcohol and tobacco products (including vapor products) to underage individuals.

Louisiana: Vision 2022 Strategic Link: III.1, III.2

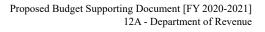
Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the department and has enacted the human resources policies that are helpful and beneficial to women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

#### **Performance Indicators**

			Performance Ind	icator Values		
L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Total number of compliance checks (LAPAS CODE - 6858)	9,500	13,446	9,500	9,500	10,500	10,500
K Total number of full inspections (LAPAS CODE - 26002)	11,000	11,162	11,000	11,000	11,000	11,000





#### **Performance Indicator Values Prior Year Prior Year Prior Year** Prior Year **Prior Year** Actual Actual Actual Actual Actual FY 2014-2015 FY 2015-2016 FY 2016-2017 FY 2017-2018 FY 2018-2019 **Performance Indicator Name** Total number of tobacco permits processed (LAPAS CODE - 6853) 8,211 8,736 3,990 5,503 3,511 Number of tobacco permit renewals processed (LAPAS CODE - 6855) 4,044 2,904 3,755 4,287 4,175 Total number of alcohol permits processed (LAPAS CODE - 6849) 12,958 14,714 14,943 12,363 15,651 Number of new Class A & B permits issued 12,720 12,902 5,793 (LAPAS CODE - 6850) 5,684 8,744 Number of new special events permits issued (LAPAS CODE - 6851) 2,807 2,586 3,199 3,503 2,446 Number of alcohol permit renewals processed (LAPAS CODE - 6852) 7,205 7,468 6,532 6,586 4,590 Number of tobacco permits issued (LAPAS CODE - 6854) 8,230 8,011 8,034 9,678 6,415 Number of alcohol permit applications denied (LAPAS CODE - 3552) 189 154 61 29 15 Number of tobacco permit applications denied (LAPAS CODE - 3548) 2 8 28 8 8 Total number of citations issued (LAPAS 2,739 1,720 2,314 1,963 CODE - 6861) 1,146 Total number of summonses and arrests (LAPAS CODE - 6860) 761 533 428 260 147 Total number of tobacco investigations (LAPAS CODE - 23680) 350 588 220 50 58

#### Alcohol and Tobacco Control General Performance Information



#### 440\_4000 — Office of Charitable Gaming

Program Authorization: Title 26 of the Louisiana Revised Statutes; Act 1188 of 1995

#### **Program Description**

The mission of the Charitable Gaming Program is to administer efficiently and effectively the state's tax and regulatory statutes in a manner that will generate the highest degree of public confidence in the Department's integrity and fairness.

The goals of Charitable Gaming Program are:

- I. Decrease the potential for fraud in the conducting of the games of chance in the State of Louisiana.
- II. Prevent the infiltration of elements of organized crime into the charitable gaming industry.

The Office is comprised of the Administrative, Certification, and Audit and Enforcement Sections. The Administrative Section is responsible for administering and enforcing the laws and regulations associated with the activities of charitable gaming. The Certification Section is responsible for the review of applications requesting a license to conduct charitable gaming activities and the issuance of the license. Approximately 1,200 licenses are issued each year. The Audit and Enforcement Section is responsible for on-site inspection of gaming activities, training of organizations, review of required books and records maintained by organizations, and enforcement of gaming laws and regulations.

	Prior Year Actuals ¥ 2018-2019	1	Enacted FY 2019-2020	Existing Oper Budget as of 12/01/19	Continuation FY 2020-2021	Recommended FY 2020-2021	Total ecommended Over/(Under) EOB
Means of Financing:							
State General Fund (Direct)	\$ 0	\$	0	\$ 0	\$ 0	\$ 0	\$ 0
State General Fund by:							
Total Interagency Transfers	0		0	0	0	0	0
Fees and Self-generated Revenues	1,794,234		2,179,652	2,198,544	2,323,410	2,246,257	47,713
Statutory Dedications	0		0	0	0	0	0
Interim Emergency Board	0		0	0	0	0	0
Federal Funds	0		0	0	0	0	0
Total Means of Financing	\$ 1,794,234	\$	2,179,652	\$ 2,198,544	\$ 2,323,410	\$ 2,246,257	\$ 47,713
Expenditures & Request:							
Personal Services	\$ 1,424,186	\$	1,635,153	\$ 1,635,153	\$ 1,767,386	\$ 1,690,233	\$ 55,080
Total Operating Expenses	30,581		128,839	128,838	128,838	128,838	0
Total Professional Services	0		0	0	0	0	0

#### Office of Charitable Gaming Budget Summary



#### Office of Charitable Gaming Budget Summary

	Prior Year Actuals FY 2018-2019	Enacted FY 2019-2020	Existing Oper Budget as of 12/01/19	Continuation FY 2020-2021	Recommended FY 2020-2021	Total Recommended Over/(Under) EOB
Total Other Charges	339,467	415,660	415,660	427,186	427,186	11,526
Total Acq& Major Repairs	0	0	18,893	0	0	(18,893)
Total Unallotted	0	0	0	0	0	0
Total Expenditures & Request	\$ 1,794,234	\$ 2,179,652	\$ 2,198,544	\$ 2,323,410	\$ 2,246,257	\$ 47,713
Authorized Full-Time Equival	ents:					
Classified	20	20	20	20	20	0
Unclassified	0	0	0	0	0	0
Total FTEs	20	20	20	20	20	0

#### **Source of Funding**

This program is funded with Fees and Self-generated Revenues. The Fees and Self-Generated Revenues are generated through fees assessed to the industry through the required purchase of various licenses, permits, and fines for violations.

#### Major Changes from Existing Operating Budget

Genera	l Fund	Т	otal Amount	Table of Organization	Description
\$	0	\$	18,892	0	Mid-Year Adjustments (BA-7s):
\$	0	\$	2,198,544	20	Existing Oper Budget as of 12/01/19
					Statewide Major Financial Changes:
	0		34,888	0	Market Rate Classified
	0		8,379	0	Civil Service Training Series
	0		24,244	0	Related Benefits Base Adjustment
	0		(6,059)	0	Retirement Rate Adjustment
	0		4,913	0	Group Insurance Rate Adjustment for Active Employees
	0		22,601	0	Salary Base Adjustment
	0		(33,886)	0	Attrition Adjustment
	0		(18,893)	0	Non-recurring Carryforwards
	0		(596)	0	Risk Management
	0		12,122	0	State Treasury Fees



#### Major Changes from Existing Operating Budget (Continued)

Gener	al Fund	1	Fotal Amount	Table of Organization	Description
					Non-Statewide Major Financial Changes:
\$	0	\$	2,246,257	20	Recommended FY 2020-2021
\$	0	\$	0	0	Less Supplementary Recommendation
\$	0	\$	2,246,257	20	Base Proposed Budget FY 2020-2021
\$	0	\$	2,246,257	20	Grand Total Recommended

#### **Professional Services**

Amount	Description
	This program does not have funding for Professional Services

#### **Other Charges**

Amount	Description
	This program does not have funding for Other Charges
\$0	SUB-TOTAL OTHER CHARGES
	Interagency Transfers:
\$4,752	Division of Administration - State Printing Fees
\$16,000	Office of Telecommunications Management (OTM) Fees
\$3,000	Office of State Buildings and Grounds
\$6,021	Office of Risk Management (ORM)
\$120,000	Office of Facility Services - LaSalle lease
\$209,711	Office of Technology Services (OTS)
\$5,580	Division of Administrative Law
\$12,122	State Treasury Fees
\$50,000	Department of Justice
\$427,186	SUB-TOTAL INTERAGENCY TRANSFERS
\$427,186	TOTAL OTHER CHARGES

#### Acquisitions and Major Repairs

Amount	Description
	This program does not have funding for Acquisitions and Major Repairs



erformance At

Continuation

Budget Level

Y 2020-2021

85%

85%

Performance

At Proposed

**Budget Level** 

FY 2020-2021

85%

#### **Performance Information**

1. (KEY) Through the Auditing and Enforcement activity, monitor charitable gaming activity to ensure compliance with charitable gaming laws in the state of Louisiana by conducting 85 audits per year through June 30, 2022 and to maintain a level of at least 85% without major audit findings.

Louisiana Vision 2022 Strategic Link: I.1, I.2

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the department and has enacted the human resources policies that are helpful and beneficial to women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable

errormance indicato	rs -				
		idicator Values			
Performance Indicator Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Pe C B F

85%

#### Performance Indicators

K Percent of accounts audited without major findings

(LAPAS CODE - 26003)

2. (KEY) Through the Auditing and Enforcement activity, monitor charitable gaming activity to ensure compliance with charitable gaming laws in the state of Louisiana by conducting 350 inspections per year through June 30, 2022 and to maintain a level of at least 98% without major findings.

85%

64%

Louisiana Vision 2022 Strategic Link: II

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the department and has enacted the human resources policies that are helpful and beneficial to women and families.

Other Links (TANF, Tobacco Settlement, Workforce Development Commission, Other): Not Applicable



#### **Performance Indicators**

			Performance Indicator Values					
L e v e l	, Performance Indicator Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Standard as Initially Appropriated FY 2019-2020	Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021	
К	2 Percent of accounts inspected without major findings. (LAPAS CODE - 23683)	98%	100%	98%	98%	98%	98%	

#### Office of Charitable Gaming General Performance Information

	Performance Indicator Values					
Performance Indicator Name	Prior Year Actual FY 2014-2015	Prior Year Actual FY 2015-2016	Prior Year Actual FY 2016-2017	Prior Year Actual FY 2017-2018	Prior Year Actual FY 2018-2019	
Number of inspections conducted (LAPAS CODE - 1975)	363	371	360	350	285	
Number of investigations conducted (LAPAS CODE - 1973)	34	27	32	45	41	
Number of audits conducted (LAPAS CODE - 1974)	88	89	74	71	59	

### 3. (KEY) Through the Certification activity, maintain the number of licensees involved in charitable gaming activities without administrative actions at 94% or better.

Louisiana: Vision 2022 Strategic Link: III.1, III.2, III.3

Children's Budget Link: Not Applicable

Human Resource Policies Beneficial to Women and Families Link: The department cannot identify and explain the link between this objective and the department's strategies for development and support. However, as affirmed in Revised Statute 39:31 (C)(9), the department is cognizant that female employees comprise the majority (75.77%) of the permanent staff within the department and has enacted the human resources policies that are helpful and beneficial to women and families.

#### **Performance Indicators**

L e v e Performance Indicator l Name	Yearend Performance Standard FY 2018-2019	Actual Yearend Performance FY 2018-2019	Performance Inc Performance Standard as Initially Appropriated FY 2019-2020	licator Values Existing Performance Standard FY 2019-2020	Performance At Continuation Budget Level FY 2020-2021	Performance At Proposed Budget Level FY 2020-2021
K Percent of licensees without administrative actions (LAPAS CODE - 26004)	85%	62%	75%	75%	75%	75%

