



BOBBY JINDAL
GOVERNOR

KRISTY H. NICHOLS
COMMISSIONER OF ADMINISTRATION

State of Louisiana

Division of Administration
Office of State Purchasing

MEMORANDUM OSP15-01

DATE: July 23, 2014

TO: Political Subdivisions

FROM: Jan B. Cassidy- Assistant Commissioner

A handwritten signature in black ink that reads "Jan B. Cassidy".

RE: Statewide Procurement Initiatives-Strategic Sourcing Methodology

The State of Louisiana is currently focused on simplifying, clarifying, and modernizing the statewide procurement processes. As part of this effort, we are implementing a strategic sourcing methodology that includes focus on working with vendors in a more strategic way, taking into consideration not only the price of a product or service, but the total cost of ownership. It is our hope that together we will develop a more effective and efficient process for all involved.

The initial effort is focused on the following categories; however, all commodities will ultimately be involved in the strategic sourcing initiative.

- Fuel/Gas
- Chemicals
- Copiers
- Wireless Telecommunications
- Office Supplies
- Courier Services
- Waste Management

Next Steps

Over the next few months, you will receive additional communications providing information and updates on categories listed supporting our strategic sourcing initiative. If you have any immediate questions related to this initiative, please contact Sandra Gillen, the State's Project Director or me at (225) 342-8010.

Thank you in advance for your cooperation and assistance as we strive to improve the procurement experience for all parties involved with the State of Louisiana.

C Sandra G. Gillen, CPPB-Project Director