

# **STATUS REPORT**

## **LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS (THE HUDSON INITIATIVE)**

**2012-2013 FISCAL YEAR  
(July 1, 2012 – June 30, 2013)**

*Presented to*

Senator Jack Donahue  
Senate Committee on Finance

Representative James R. Fannin  
House Committee on Appropriations

By  
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Commissioner of Administration

December 26, 2013

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2012 - 2013 FISCAL YEAR STATUS**

For the period July 1, 2012 through June 30, 2013, the total reported state expenditure on contracts with certified Hudson Initiative small entrepreneurships was approximately \$175,991,461.35. At the end of the June 30, 2013 fiscal year period, LED reported six hundred and eighteen (618) certified Hudson Initiative small entrepreneurships. Of this number a total of five hundred and sixty-three (563) were enrolled in LaPAC.

For the previous fiscal year (July 1, 2011 through June 30, 2012), the total expenditure on contracts was approximately \$18,366,647.00. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2011 through June 30, 2012 and July 1, 2012 through June 30, 2013. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '13 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

<b>HUDSON INITIATIVE SUMMARY EXPENDITURES</b>		
	<b>EXPENDITURES FY '12 07/01/11 – 06/30/12</b>	<b>EXPENDITURES FY '13 07/01/12 – 06/30/13</b>
AGPS & CFMS Agencies (Office of Contractual Review and Facility Planning) Agencies	\$ 8,777,681.50	\$78,487,824.93
NON-ISIS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	\$ 1,684,453.93	\$4,477,791.12
Department of Transportation and Development	\$ 7,904,512.00	\$ 93,025,845.30
<b>TOTAL</b>	<b>\$18,366,647.30</b>	<b>\$175,991,461.35</b>

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

## **ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE**

**A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

On behalf of the commissioner, the Office of State Purchasing will conduct a Hudson/Veteran Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 16<sup>th</sup> Annual Education Conference and Products Exposition which will be held on November 12-15, 2013.

**B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.**

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaGov. An example of these types of activities included:

- 04/4/13 SBA "Connecting Businesses with Contracts – Procurement Opportunity" Conference, hosted by Southern University; Baton Rouge.

**Attachment A**  
**Hudson Initiative Report**  
**July 1, 2012 through June 30, 2013**

<b>State Agency</b>	<b>Expenditure Amount</b>
Board of Regents	\$ 12.85
Board of Suprs-Univ of LA System	\$ 35,866.16
Coastal Protection and Restoration Authority	\$ 1,307,908.78
Commissioner of Insurance	\$ 474,123.06
DCRT Office of Cultural Development	\$ 69,071.91
DCRT Office of State Parks	\$ 89,950.50
DCRT Office of Tourism	\$ 4,452,747.74
Dept of Agriculture & Forestry	\$ 25,413.94
Dept of Children and Family Services	\$ 1,253,930.57
Dept of Education	\$ 143,332.21
Dept of Military Affairs	\$ 438,269.84
Dept of Revenue	\$ 384,171.63
Dept of Transportation	\$ 93,025,845.30
Dept of Veterans Affairs	\$ 30,871.00
DEQ Env Qlty Office of Mgmt and Fin	\$ 700,098.24
DEQ Office of Environmental compliance	\$ 11,636.00
DHH Acadiana Area Human Services	\$ 556.00
DHH Capital Area Human Services	\$ 19,675.93
DHH Developmental Disabilities Services	\$ 1,427.34
DHH FLA Parishes Human Services	\$ 3,269.98
DHH Health and Hospital Office of Secretary	\$ 9,847.00
DHH Medical Vendor Administration	\$ 65,178.95
DHH Metro Human Services District	\$ 49,120.99
DHH Office for Citizens Developmental Disability	\$ 27,189.97
DHH Office of Aging and Adult Services	\$ 2,217.12
DHH Office of Behavioral Health	\$ 120,910.53
DHH Office of Public Health	\$ 1,229,986.63
DHH S Central LA Human Services	\$ 1,868.99
DNR Dept of Natural Resources Office of Sec	\$ 379,683.04
DNR Office of Mineral Resources	\$ 4,220.36
DNR Office of Coastal Management	\$ 53,558.00
DNR Office of Conservation	\$ 34,784.50
DOA Executive Office	\$ 3,000.00
DOA LA Property Assistance	\$ 11,702.00
DOA Law	\$ 16,501.65
DOA Office of Aircraft Services	\$ 113.00
DOA Office of Facility Planning	\$ 3,576,486.58
DOA Office of Group Benefits	\$ 22,921.86
DOA Office of Risk Management	\$ -
DOA Office of State Purchasing	\$ 13,735,920.22
DOA Office of Telecommunications	\$ 102,153.63
DOC Adult Probation and Parole	\$ 15,665.00
DOC Avoyelles Correctional Center	\$ 6,809.00
DOC Davide Wad Correctional Center	\$ 13,774.00
DOC Dept of Corrections	\$ 407,614.70
DOC C. Paul Phelps Correctional Center	\$ -
DOC Dixon Correctional Inst	\$ 185.00
DOC La Correctional Inst for Women	\$ 4,372.00
DOC LA State Penitentiary	\$ 41,933.41
DOC Rayburn Correctional Center	\$ 4,316.50
DPS Donald J Thibodaux Training Academy	\$ 25,370.00

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DPS Local Housing ST Juvenile Officer	\$	35,374.26
DPS Office of Motor Vehicles	\$	74,362.91
DPS Office of State Fire Marshal	\$	17,375.12
DPS Office of State Police	\$	439,795.89
DPS Pubic Safety Office of Mgmt and Fin	\$	-
Economic Dev. Office of Secretary	\$	131,330.00
Ethics Administration	\$	3,579.00
GOHSEP	\$	30,794,914.30
LA Commission on Law Enforcement	\$	175,022.37
LA Emergency Response Network	\$	72,035.20
LA School for Math Science and Arts	\$	632.00
LA School for the Deaf & Visually Imp	\$	39,538.67
LA Special Education Center	\$	16,020.40
LA Tax Commission	\$	12,290.60
LA War Vet Home Jackson	\$	18,098.26
LA War Vet Home NE	\$	18,450.00
LA War Vet Home NW	\$	13,700.00
LA War Vet Home SE	\$	61,553.12
LA War Vet Home SW	\$	17,721.00
Lieutenant Governor	\$	185,017.67
Louisiana Hwy Safety Commission	\$	729,236.84
LUMCON	\$	3,083.93
Municipal Fire Police Civil Service	\$	100.00
New Orleans Center for Creative Arts	\$	3,329.00
Office of Attorney General	\$	65,531.28
Office of Business Development	\$	95,488.80
Office of Financial Institutions	\$	2,607.00
Office of Juvenile Justice	\$	285,660.90
Office of State Library	\$	24,395.66
Office of Student Fin Asst	\$	8,461.70
Parish Royalty Fund Payment	\$	1,334,905.46
Parish Transportation	\$	1,309,732.43
PH and Mun-Emergency Medical Ser	\$	7,762.50
Public Service Commission	\$	2,690.00
Recovery School District	\$	1,769,139.12
Sales Tax Dedications	\$	1,146,634.25
Secretary of State	\$	248,590.18
Severance Tax Dedication	\$	981,117.34
State Civil Service	\$	14,461.00
State Treasurer	\$	1,700.00
Subgrantee Assistance	\$	722,789.88
Two Percent Fire Insurance FD	\$	1,724,532.23
Video Draw Poker-LOC Gov Aid	\$	1,798,858.48
WLF Dept of Wildlife and Fisheries Office of Sec	\$	1,500.00
WLF Office of Fisheries	\$	27,205.64
WLF Office of Wildlife	\$	399,340.87
Workforce Commission	\$	4,242,421.36
<b>Total</b>	<b>\$</b>	<b>171,513,670.23</b>

**Attachment A**  
**Hudson Initiative Report**  
**July 1, 2012 through June 30, 2013**

<b>Universities</b>	<b>Expenditure Amount</b>
Grambling	\$ 114,081.60
LSU - Alexandria	\$ 4,866.25
LSU - Baton Rouge	\$ 1,206,861.18
LSU - Pennington	\$ 21,440.00
LSU - Hebert Law	\$ 1,973.10
LSU - Eunice	\$ -
LSU - Shreveport	\$ 9,641.50
LSU Ag Center	\$ 7,217.47
Louisiana Tech University	\$ 140,232.80
Mc Nesse University	\$ 59,897.04
Nicholls State	\$ 27,968.00
Northwestern State University	\$ 8,737.03
Southeastern LA University	\$ 192,502.24
Southern University - Shreveport	\$ -
Southern University New Orleans	\$ 69,378.67
Southern University - Baton Rouge	\$ 255,890.00
University of Louisiana -Lafayette	\$ 64,126.00
University of Louisiana -Monroe	\$ 523,793.41
University of New Orleans	\$ 4,067.94
<b>Total</b>	<b>\$ 2,712,674.23</b>

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**July 1, 2012 through June 30, 2013**

<b>LSU Health Sciences</b>	<b>Expenditure Amount</b>	
LSH HSC - W.O. Moss Reg. Med. Ctr.	\$	110,372.00
LSU HSC - Bogalusa Medical Center	\$	12,581.49
University Medical Center	\$	339,069.22
LSU HSC - New Orleans	\$	112,181.63
LSU HSC - Earl K. Long Med. Ctr.	\$	203,806.59
LSU HSC - Huey P Long Med. Ctr. (reported with Shreveport)	\$	-
LSU HSC - Lallie Kemp Med. Ctr.		53,858.81
LSU HSC - Leonard J. Chabert Med.	\$	58,046.00
LSU HSC - Shreveport	\$	233,168.51
LSU HSC - University Medical Center		
<b>Total</b>	<b>\$</b>	<b>1,123,084.25</b>

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<b>Community &amp; Technical Colleges</b>	<b>Expenditure Amount</b>
Baton Rouge Community College/Capital Area TC	\$ 253,183.59
Bossier Parish Community College	\$ 5,423.82
	\$ 18,118.46
Delgado Community College	\$ 19,298.25
Fletcher Community College	\$ 213,181.26
LA Comm & Tech College System	\$ 72,258.81
LA Delta Community College	\$ -
Northshore Technical College	\$ 15,883.53
Northwest LA Technical College	\$ 9,367.39
Nunez Community College	\$ 15,312.84
River Parishes Community College	\$ 6,977.92
South Central LA Technical College	\$ 1,833.77
South Louisiana Community College/ Acadiana	\$ 11,193.00
SOWELA Tech Community College	\$ -
<b>Total</b>	<b>\$ 642,032.64</b>