

STATUS REPORT

**LOUISIANA INITIATIVE FOR SMALL
ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

2007-2008 FISCAL YEAR

Presented to

Senator Michael J. Michot
Senate Committee on Finance

Representative James R. Fannin
House Committee on Appropriations

By
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Commissioner of Administration

August 10, 2009

2007 - 2008 FISCAL YEAR STATUS

For the period **July 1, 2007 through June 30, 2008**, the total state expenditure on contracts with certified small entrepreneurships was \$69,240,796.83. For the previous fiscal year the total state expenditure on contracts with certified small entrepreneurships was approximately \$23.4 million. The table below illustrates the increase in expenditures to certified small entrepreneurships for the reporting period.

TABLE 1

SE SUMMARY EXPENDITURES		
	EXPENDITURES FY '07 07/01/06 – 06/30/07	EXPENDITURES FY '08 07/01/07 – 06/30/08
AGPS – ISIS Agencies	8,079,697.78	12,545,907.99
CFMS	5,274,436.91	19,036,620.02
Department of Transportation and Development	6,389,177.72	21,858,123.39
NON-ISIS Agencies (Colleges and Universities)	3,577,156.66	15,800,145.43
TOTAL	\$23,320,468.07	\$69,240,796.83

BREAKDOWN OF EXPENDITURES

The listing below illustrates the expenditures on contracts with certified small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

Expenditures by ISIS Agencies: \$12,545,907.99

Expenditures by non-ISIS Agencies: \$37,658,268.82

Expenditures on CFMS contracts: \$19,036,620.02

These expenditures are further broken down by state agency on Attachment A.

ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

On behalf of the commissioner, the Office of State Purchasing held a number of collaborative meetings regarding implementation of the initiative and related concerns. Agencies receiving the required training included: the Department of Transportation and Development, the Department

of Economic Development, and the Department of culture, Recreation and Tourism. Within the Division of Administration training was provided to the Office of Facility Planning and Control and the Office of Contractual Review.

B. La.R.S.39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification as small entrepreneurships and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaPAC. Examples of these activities are:

- 02/13/07 Southern University SBDC Connecting Businesses to Contractors Conference
- 03/02/07 PTAC/Southeastern Louisiana SBDC Contracting Conference
- 05/08/07 State Purchasing 1st Annual SE Conference & Reverse Trade Show
- 06/06/07 Post Katrina Economic Summit Contracting & Procurement Conference
- 07/11/07 Louisiana Business Technology Center Mobile Classroom, Gonzales
- 07/13/07 Baton Rouge Black Chamber of Commerce
- 07/24/07 Louisiana Business Technology Center Mobile Classroom, St. Francisville
- 08/23/07 Southeastern SBDC Hudson Initiative Seminars – Covington & Hammond
- 11/01/07 City of Baton Rouge Procurement Workshop
- 11/19/07 Small & Emerging Business Funders Conference, Louisiana Technical College
- 02/25/08 2008 Small & Emerging Business Procurement & access to Markets Conference & Trade Show, Louisiana Technical College
- 02/28/08 Good Network – The Entrepreneur's Institute, New Orleans
- 03/05/08 North Louisiana Chapter of NIGP & PTAC Reverse Trade Show, Monroe
- 03/18/08 4th Annual "Connecting Businesses with Contracts" Procurement Conference sponsored by SBA/PTAC/SBDC , Southern University Campus
- 04/02/08 How to Do Business with the State sponsored by the Northwest Louisiana Government Procurement Center & PTAC, Shreveport

ATTACHMENT A**Small Entrepreneurship (Hudson Initiative) Expenditure Report for ISIS Agencies - RECAP**

Period: July 1, 2007 through June 30, 2008

AGPS/ISIS Agencies	Agency Total
DEPT AGRICULTURE & FORESTRY	32,781.05
DEPT OF CULTURE, RECREATION & TOURISM	342,352.2
DEPT ECONOMIC DEVELOPMENT	117,058.0
DEPT OF EDUCATION	2,521,280.11
DEPT OF ENVIRONMENTAL QUALITY	448,304.13
DEPT OF HEALTH & HOSPITALS	1,402,964.41
DEPT OF INSURANCE	2,792.37
DEPT OF JUSTICE	55,068.10
DEPT OF LABOR	248,756.91
DEPT OF MILITARY AFFAIRS	46,457.38
DEPT OF NATURAL RESOURCES	1,263,081.50
DEPT OF PUBLIC SAFETY & CORRECTIONS	1,765,809.69
DEPT OF REVENUE	202,137.74
DEPT SECRETARY OF STATE	172,462.10
DEPT OF SOCIAL SERVICES	639,681.18
DEPT OF TRANS & DEVELOPMENT	129,804.94
DEPT OF VETERANS AFFAIRS	36,610.61
DEPT OF WILDLIFE & FISHERIES	358,940.16
STATE TREASURERS OFFICE	1,302.00
DIVISION OF ADMINISTRATION	1,160,654.52
DIVISION OF ADMINISTRATIVE LAW	10,246.75
ETHICS ADMINISTRATION	1,182.65
STATE POLICE COMMISSION	4,341.27
GOVERNOR'S OFFICE ON WOMEN'S POLICY	20,027.12
GOV'S OFF OF HOME SEC & EMER PREP	4,839.77
LA COMM ON LAW ENFORCEMENT	1,998.44
LA MANUFACTURED HOUSING COMMISSION	1,024.65
LA PUBLIC SERVICE COMMISSION	12,926.35
LA RACING COMM-ADMIN	18,920.90
LA WAR VETERANS HOME	45,733.24
NE LA WAR VETERANS HOME	31,737.16
SOUTHWEST LA WAR VETERANS HOME	3,110.53
NW LA WAR VETERANS HOME	18,722.71
SOUTHEAST LA WAR VETERANS HOME	19,740.95
LA SCHOOL FOR MATH. SCIENCE & ARTS	4,425.60
LA SCHOOL FOR THE DEAF	503,187.68
LA SCHOOL FOR THE VISUALLY IMPAIRED	165,229.34
LA STATE BOARD OF COSMETOLOGY	1,089.50
LA. UNIVERSITIES MARINE CONSORTIUM	10,968.95
LOUISIANA BOARD OF REGENTS	18,450.51
LA EDUCATIONAL TV AUTHORITY	519,815.91
LOUISIANA SPECIAL EDUCATION CENTER	8,679.37
LOUISIANA TAX COMMISSION	1,244.00
N.O. CENTER FOR CREATIVE ARTS	41,454.01
OFFICE OF ELDERLY AFFAIRS	3,176.64
OFFICE OF FINANCIAL INSTITUTIONS	22,385.98
OFFICE OF STUDENT FINANCIAL ASSIST	50,853.97
OFFICE OF THE GOVERNOR	27,574.68
OFFICE OF LIEUTENANT GOV	4,815.00
LA PUBLIC DEFENDER BOARD	818.00
OFFICE OF INDIAN AFFAIRS	339.98
BD OF CERTIFIED SHORTHAND REPORTERS	6,674.40
MENTAL HEAL THH ADVOCACY	22.95
GROUP BENEFITS	6,196.73
STATE CIVIL SERVICE	5,653.07
TOTAL for ISIS/AGPS Agencies.	\$12,545,907.99

ATTACHMENT B**Small Entrepreneurship (Hudson Initiative) Expenditure Report – Non-ISIS Agencies - RECAP**

Period: July 1, 2007 through June 30, 2008

Non ISIS Agencies	Total Expenditures
DOTD	21,858,123.39
Colleges & Universities	
Grambling State University	1,715.78
Louisiana State University - BR	3,878,905.51
Pennington BioMedical Research Cntr	49,143.51
Hebert Law Center	105,959.36
LSU System Office	4,616.44
Louisiana State University - Eunice	88,902.15
Louisiana State University - Shreveport	129,563.70
Louisiana State University - Alexandria	53,659.44
Louisiana Tech University	85,553.17
LSU Ag Center	61,074.49
Mc Nese University	135,858.47
Nicholls State	215,394.03
Northwestern State University	35,526.74
Southeastern Louisiana State University	337,020.65
Southern University - Shreveport	30,910.00
Southern University - BR	235,796.61
University of Louisiana -Lafayette	846,848.33
University of New Orleans	937,142.98
Community Colleges	
Baton Rouge Community College	493,392.00
Bossier Parish Community College	12,550.44
Delgado Community College	257,159.71
Louisiana Community & Technical College System	66,203.37
River Parishes Community College	25,541.00
South Louisiana Community College	17,350.82
SOWELA Technical Community College	4,616.63
LSU Health Sciencies	
LSU HSC - Baton Rouge	1,958,089.40
LSU HSC - New Orleans	2,394,714.56
LSU HSC - Shreveport	3,126,838.28
EA Conway Medical Center-Monroe	7,054.90
Huey P. Long Medical Center	203,042.96

Total for Non-ISIS/AGPS Agencies**\$37,658,268.82**

ATTACHMENT C**Small Entrepreneurship (Hudson Initiative) CFMS Expenditure Report by Agency - RECAP**

Period: July 1, 2007 through June 30, 2008

CFMS Agencies	Agency Total
GOV OFF OF COASTAL RESTORATION	5,000.00
OFFICE OF THE GOVERNOR	20,000.00
CHILDREN'S CABINET	20,000.00
DOA-OFFICE OF CIO	250,000.00
LOUISIANA RECOVERY AUTHORITY	20,000.00
DEPT OF MILITARY AFFAIRS	46,918.80
FACILITY PLANNING	2,766,693.91
DEPARTMENT OF INSURANCE	172,110.00
OED-BUSINESS SERVICES	8,000.00
OFFICE OF STATE PARKS	148,503.00
DCDRT-OFFICE OF STATE PARKS	2,800.00
DCRT-OFFICE OF CULTURAL DEVELOPMENT	4,930.00
CAPITAL AREA HUMAN SERVICES DIST	44,200.00
DHH-OFFICE OF THE SECRETARY	65,000.00
DHH-OFFICE OF PUBLIC HEALTH	2,790,790.00
DHH-CENTRAL LA STATE HOSPITAL	49,490.00
DHH-OFF FOR CITIZEN W/DEV DISABILITY	49,996.00
DSS - OFFICE OF FAMILY SUPPORT	19,838.00
DSS-OFS-5STEP PROGRAM	1,199,178.00
DSS-OFFICE OF THE SECRETARY	1,101,500.00
DPS&C-YS-OYD-CONTRACT-SERVICES	218,000.00
SAFETY-HIGHWAY SAFETY COMMISSION	2,851,955.00
DNR-OFFICE OF CONSERVATION	85,000.00
DNR-OFFICE OF COASTAL RESTR. & MGMT	250,000.00
DEPARTMENT OF REVENUE	989,200.00
LABOR-OFFICE OF EMPLOYMENT SECURITY	271,822.10
WILDLIFE & FISHERIES	200.00
W & F - FUR & REFUGE DIVISION	11,414.00
LSU - BATON ROUGE	1,443,376.44
LOUISIANA STATE UNIVERSITY-BR	30,462.00
LOUISIANA STATE UNIVERSITY-ALEX	49,675.00
UNIVERSITY OF NEW ORLEANS	41,000.00
LSU MEDICAL CENTER - NEW ORLEANS	118,127.77
EARL K LONG MEDICAL CENTER	5,000.00
MEDICAL CENTER OF LOUISIANA N O	648,000.00
SOUTHERN UNIVERSITY-NEW ORLEANS	37,500.00
EDUC - STUDENT & SCHOOL PERFORMANCE	7,000.00
LDOE,RECOVERY SCHOOL DISTRICT	2,981,700.00
DOA-OFFICE OF RISK MANAGEMENT	20,000.00
DEQ ENVIRONMENTAL ASSESSMENT	159,040.00
DEQ-OFFICE OF MANAGEMENT & FINANCE	19,500.00
B&C - PHYSICAL THERAPY	10,000.00
B&C - CERTIFIED SHORTHAND REPORTERS	3,700.00
Total CFMS Expenditures	\$19, 036,620.02