

**STATUS REPORT**

**LOUISIANA INITIATIVE FOR SMALL  
ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2018-2019 FISCAL YEAR  
(July 1, 2018 – June 30, 2019)**

*Presented to*

Senate Committee on Finance

House Committee on Appropriations

By  
Jay Dardenne  
Commissioner of Administration

December 31, 2019

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2018 - 2019 FISCAL YEAR STATUS**

For the period July 1, 2018 through June 30, 2019, the total reported state expenditures with certified Hudson Initiative small entrepreneurships was approximately \$36,651,653.47. At the end of the June 30, 2019 fiscal year period, LED reported one thousand four hundred and four (1,404) certified Hudson Initiative small entrepreneurships. Of this number, a total of one thousand and seventy-four (1,074) were enrolled in LaGov.

For the previous fiscal year (July 1, 2017 through June 30, 2018), the total reported expenditures were \$31,284,811. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2017 through June 30, 2018 and July 1, 2018 through June 30, 2019. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '19 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

<b>HUDSON INITIATIVE SUMMARY EXPENDITURES</b>		
	EXPENDITURES FY '18 07/01/17 – 06/30/18	EXPENDITURES FY '19 07/01/18 – 06/30/19
ISIS and LaGov (Office of State Procurement and Facility Planning and Control) Agencies	\$21,568,811.48	\$26,698,554.88
Non-ISIS/LaGov Agencies (Universities, Colleges & LSUHSC HOSPITALS)	7,579,605.06	8,127,264.20
Department of Transportation and Development	2,136,394.46	1,825,834.39
<b>TOTAL</b>	<b>\$31,284,811.00</b>	<b>\$36,651,653.47</b>

Note: Due to limited reporting capabilities, these figures do not reflect all expenditures earned by small entrepreneurships engaged as subcontractors.

## ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

**A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

**B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurs with state procurement and public contract proposal and bidding practices.**

On behalf of the Commissioner, the Office of State Procurement conducts outreach activities to acquaint small entrepreneurs with state contracting and procurement, to encourage certification and to encourage small entrepreneurs to enroll in the state’s electronic vendor notification system, LaGov.

Examples of these types of activities include:

Date	Event	Location	Topic
August 31, 2018	New OSP Employee Orientation	OSP Room 2-147	Purchasing overview and H&VI
September 11, 2018	PTAC Training	University View Conference Center Baton Rouge, LA	How to Do Business with the State and H&VI
September 28, 2018	LED Small Business Summit	Hilton Shreveport, LA	How to Do Business with the State and H&VI
December 6, 2018	Vendor How to Do Business with the State	SU Small Business Center	Purchasing overview and H&VI
February 26, 2019	Agency Wide Training	Louisiana State Police Training Academy	H&VI Training
April 16, 2019	Annual Procurement Conference	Southern University Baton Rouge, LA	Connecting Business with Contracts

Attachment A  
Hudson Initiative Report  
July 1, 2018 through June 30, 2019

Department	Expenditure Amount Hudson (SE)
01. Executive Dept.	\$ 6,491,851.27
03. Veterans Affairs	\$ 24,129.14
04 - 139. Secretary of State	\$ 61,119.61
04 - 141. Office of the Attorney General	\$ 2,210.00
04 - 146. Lieutenant Governor	\$ 5,866.66
04 - 147. State Treasurer	\$ 26,287.00
04 -158. Public Service Commission	\$ 30,568.71
04 - 160. Agriculture and Forestry	\$ 34,050.05
04 - 165. Commissioner of Insurance	\$ 618,660.00
05. Economic Dev.	\$ 117,134.11
06. Culture, Rec., Tourism	\$ 6,787,088.76
07. Department of Transportation and Development	\$ 1,825,834.39
08a. Corrections	\$ 611,838.20
08b. Public Safety	\$ 898,439.73
08c. Juvenile Justice	\$ 254,056.33
09. Health and Hospitals	\$ 1,430,506.79
10. Children of Family Services	\$ 9,846.00
11. Natural Resources	\$ 132,866.25
12. Revenue	\$ 10,356.80
13. Department of Environmental Quality	\$ 1,763,826.91
14. Workforce Comm.	\$ 355,633.40
16. Wildlife & Fisheries	\$ 641,220.03
17. Civil Service	\$ 33,923.04
19. DOE, Schools	\$ 2,188,716.46
19. Higher Education	\$ 8,248,356.81
21 - 800. Office of Group Benefits	-
21 - 804. Office of Risk Management	\$ 201,230.68
21 - 806. LA Property Assistance Agency	-
21 - 807. Federal Property Assistance	-
21 - 815. Office of Technology Services	\$ 3,841,369.38
21 - 816. Division of Administrative Law	-
21 - 820. Office of State Procurement	\$ 4,666.96
21 - 829. Office of Aircraft Services	-
<b>Grand Total</b>	<b>\$ 36,651,653.47</b>